

January 25, 2022

To,

National Stock Exchange of India Limited

Symbol – Symphony

To, **BSE Limited** 

Security Code - 517385

Sub: Outcome of Board Meeting

Dear Sir,

We are pleased to inform you that the Board of Directors has considered and approved the following in their meeting held today:

- Unaudited Standalone and Consolidated Financial Results, Limited Review Reports and Data sheet explaining the performance analysis of the Company for the third quarter / nine months ended on December 31, 2021.
- 2. Declared 2<sup>nd</sup> Interim Dividend of ₹ 1.00/- (50%) per equity share having face value of ₹ 2/- each for the financial year 2021-22.

Kindly consider this as due compliance of Regulation 30, 33 and other applicable provisions, if any of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

The meeting was commenced at 10:30 hours (IST) and concluded at 12:00hours (IST).

Kindly take note of the same and oblige.

Yours Truly,

For, Symphony Limited

Mayur Barvadiya

Company Secretary and Head - Legal

Encl: as above.

Email: <a href="mailto:companysecretary@symphonylimited.com">companysecretary@symphonylimited.com</a>

## Deloitte Haskins & Sells

Chartered Accountants 19th floor, Shapath - V, S G Highway, Ahmedabad - 380 015, Gujarat, India

Tel: +91 79 6682 7300 Fax: +91 79 6682 7400

# INDEPENDENT AUDITOR'S REVIEW REPORT ON REVIEW OF INTERIM CONSOLIDATED FINANCIAL RESULTS

#### TO THE BOARD OF DIRECTORS OF

### SYMPHONY LIMITED

- 1. We have reviewed the accompanying Statement of Consolidated Unaudited Financial Results of **SYMPHONY LIMITED** ("the Parent") and its subsidiaries (the Parent and its subsidiaries together referred to as "the Group"), for the quarter and nine months ended December 31, 2021 ("the Statement") being submitted by the Parent pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.
- 2. This Statement, which is the responsibility of the Parent's Management and approved by the Parent's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India (ICAI). A review of interim financial information consists of making inquiries, primarily of Parent's personnel responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing specified under Section 143(10) of the Companies Act, 2013 and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the circular issued by the SEBI under Regulation 33(8) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, to the extent applicable.

- 4. The Statement includes the results of the following entities:
  - i. Symphony Limited (Parent)
  - ii. Symphony AU Pty Limited (Subsidiary)
  - iii. Symphony Climatizadores Ltda, Brazil (Subsidiary)
  - iv. Guangdong Symphony Keruilai Air Coolers Co. Limited (Subsidiary)
  - v. IMPCO S. de. R.L. De. C.V., Mexico (Subsidiary)
    - Climate Technologies Pty. Ltd., Australia (Subsidiary)

Bonaire USA LLC, USA (Subsidiary)



## Deloitte Haskins & Sells

- 5. Based on our review conducted and procedures performed as stated in paragraph 3 above and based on the consideration of the review reports of other auditors referred to in paragraph 6 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, including the manner in which it is to be disclosed, or that it contains any material misstatement.
- 6. We did not review the interim financial information / financial results of 5 subsidiaries included in the consolidated unaudited financial results, whose interim financial information / financial results reflect total revenues of Rs. 83.52 crore and Rs. 296.26 crore for the quarter and nine months ended December 31, 2021 respectively, total net loss after tax of Rs. 4.20 crore and Rs. 9.70 crore for the quarter and nine months ended December 31, 2021 respectively, and total comprehensive loss of Rs. 4.21 crore and Rs. 9.75 crore for the quarter and nine months ended December 31, 2021 respectively, as considered in the Statement. These interim financial information / financial results have been reviewed by other auditors whose reports have been furnished to us by the Management and our conclusion on the Statement, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries is based solely on the reports of the other auditors and the procedures performed by us as stated in paragraph 3 above.

Our conclusion on the Statement is not modified in respect of the above matter with respect to our reliance on the work done and the reports of the other auditors.

7. The consolidated unaudited financial results includes the interim financial information/ financial results of a subsidiary which has not been reviewed/audited by their auditors, whose interim financial information/ financial results reflect, total revenues of Rs. 0.35 crore and Rs. 1.43 crore for the quarter and nine months ended December 31, 2021 respectively, total net loss after tax of Rs. 0.13 crore and Rs. 0.18 crore for the quarter and nine months ended December 31, 2021 respectively, and total comprehensive loss of Rs. 0.13 crore and Rs. 0.18 crore for the quarter and nine months ended December 31, 2021 respectively, as considered in the Statement. According to the information and explanations given to us by the Management, these interim financial information / financial results are not material to the Group.

Our Conclusion on the Statement is not modified in respect of our reliance on the interim financial information / results certified by the Management.

ASKINS

For **DELOITTE HASKINS & SELLS** 

Chartered Accountants (Firm's Registration No. 117365W)

**Kartikeya Raval** 

Kartheya Kaval

Partner

(Membership No. 106189)

UDIN:-22106189AAAABV7204

Place: Ahmedabad Date: January 25, 2022

# WORLD LEADER IN AIR COOLING

## SYMPHONY LIMITED

(₹ in Crores)

0	uarter Ended	1	٥.		Nine Months Ended		Year Ended
31-Dec-21	31-Dec-20	30-Sep-21	Sr. No.	Particulars	31-Dec-21		31-Mar-21
(Unaudited)	(Unaudited)	(Unaudited)			(Unaudited)	(Unaudited)	(Audited)
	040		1	Income	655	561	900
205	216	220		Revenue from operations     Other income	24	25	3
212	225	9 <b>229</b>		Total Revenue	679		93
212	223	223	2	Expenses			
56	65	43	_	a. Cost of materials consumed	164	168	23
90	69	76		b. Purchase of stock-in-trade	236	136	26
(32)	(14)	1		<ul> <li>Changes in inventories of finished goods, work-in- progress and stock-in-trade</li> </ul>	STEED SAN	17	(1
30	27	28		d. Employee benefits expense	87	79	10
3	2	2		e. Finance costs	7	8	1 2
6	6	6		f. Depreciation and amortisation expense	18 25		2
2	1	2 31		g. Advertisement and sales promotion expense	100		13
29 184	35 191	189		h. Other expenses Total expenses	601	100 A CARL	79
28	34	5.3543	3	Profit/(Loss) before exceptional items and tax (1-2)	78	1 - 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	13
20		l ".	4	Exceptional Items (Refer note no. 4)	ATT DE	7	
28	34	40	5	Profit/(Loss) before tax (3-4)	78		13
7	7	10	6	Tax expense (Refer note no. 5)	21		2
21	27			Net Profit/(Loss) for the year/period (5-6)	57		10
21	27			Attributable to: Owners of the Company	57 (0)		10
(0)	0	(0)		Non Controlling Interests	(0)	(1)	
			8	Other comprehensive income			
				Items that will not to be reclassified to profit or loss:	(0)	(6)	
(0)	1	(0)	1	(i) Re-measurement gains/(losses) on defined benefit plans	(0)	N S	
0	0			(ii) Income tax effect on above	0	0	(
	l			Items that will be reclassified to profit or loss:	The second		ŀ
6	6	(6)		(i) Net fair value gain/(loss) on debt instruments	5	7	
(1)	(1)	1	1	(ii) Income tax effect on above	(1)	(1)	(
5		(5)		Total other comprehensive income/(loss), net of tax	4	6	
	1			Total comprehensive income for the year/period (7+8)	61	50	1
26	1	1	ı .	Attributable to: Owners of the Company	61	51	1
26	5.0		ı	Non Controlling Interests	(0		
(0)	0		1	, and the second	14	1	P. Committee of the Com
14	14	14	10	Paid-up Equity Share Capital (Face Value ₹ 2/- per share)	1	Ί '"	7
			11	Reserves excluding Revaluation Reserve			,
			12	Earnings Per Share (of ₹ 2/- each )*			
2.96	3.91	4.32		Basic & diluted (₹)	8.1	6.30	15.

# 0 represents amount less than ₹ 50 lacs.

\* EPS is not annualised for the quarter/nine months ended December 31, 2021, December 31, 2020 and September 30, 2021.

#### NOTES

- 1. The above financial results have been reviewed by the Audit Committee in its meeting held on January 24, 2022 and approved by the Board of Directors in their meeting held on January 25, 2022
- 2. The Statutory auditors of the company have carried out limited review of the financial results for the quarter and nine months ended December 31, 2021.
- 3. The Board of Directors in their meeting held on January 25, 2022 declared 2nd interim dividend of 50% i.e. ₹ 1/- per equity share of ₹ 2/- each amounting to ₹ 7 crores. The record date for the payment of interim dividend is February 04, 2022.
- 4. IMPCO S. de. R. L. de. C. V., Mexico has provided for doubtful debts during the quarter ended September 30, 2020 of ₹ 7.2 Cr., estimated at 80% of the outstanding receivable from one of its top customers which has applied for bankruptcy in Mexican Court and the same has been shown as an exceptional item.







5. During the quarter ended June 30, 2021 Symphony AU Pty. Ltd. ("Subsidiary Company") has filed its return with Australian Securities and Investments Commission (ASIC) as statutorily required by the local laws of the Subsidiary Company for the year ended March 31, 2021. The tax expenses for the quarter ended June 30, 2021 is adjusted to give effect of deferred tax asset as per the return filed with ASIC for the year ended March 31, 2021 vis-à-vis the deferred tax asset determined by the Subsidiary Company as at March 31, 2021.

6. The Group has considered the possible effects that may result from Covid-19 in the preparation of these financial results including the recoverability of carrying amounts of financial and non-financial assets. In developing the assumptions relating to the possible future uncertainties in the economic conditions because of Covid-19, the Group has, at the date of approval of the financial results, used internal and external sources of information and expects that the carrying amount of the assets will be recovered. The impact of Covid-19 on Group's financial results may differ from that estimated as at the date of approval of the same.

7. The Code on Social Security, 2020 ('Code'), relating to employee benefits during employment and post-employment benefits received Presidential assent in September 2020. The Code has been published in the Gazette of India. However, the date on which the Code will come into effect has not been notified. The Group will assess the impact of the Code when it comes into effect and will record any related impact in the period the Code becomes effective.

#### 8. Segment Results

As per recognition criteria mentioned in Ind AS-108, Operating Segments, the Group has identified Air Cooling and Other Appliances Business as operating segment. However substantial portion of Corporate Funds remained invested in various financial instruments. The Group has considered Corporate Funds as a separate segment so as to provide better understanding of performance of Air Cooling and Other Appliances Business.

Q	arter Ended		0		Nine Mont	hs Ended	Year Ended
31-Dec-21	31-Dec-20	30-Sep-21	Sr.	Particulars	31-Dec-21	31-Dec-20	31-Mar-21
Unaudited)	) (Unaudited) (Unaudited)	No.		(Unaudited)	(Unaudited)	(Audited)	
			1	Segment Revenue	O ATTEMPT OF		
205	216	222		a. Air Cooling and Other Appliances	658	564	904
7	9	7		b. Corporate Funds	21	22	27
212	225	229		Segment Total	679	586	931
Name of the			2	Segment Results (Profit before Interest and Taxes - PBIT)			
25	27	35		a. Air Cooling and Other Appliances	65	35	116
6	9	7		b. Corporate Funds	20	22	26
31	36	42		Segment Total	85	57	142
3	2	2		Less: Finance Costs	7	8	11
7.	-7	10		Less: Taxes	21		24
21	27	30		Total Profit After Tax	57	44	107
			3	Segment Assets			
679	635	637		a. Air Cooling and Other Appliances	679	635	739
545	537	634		b. Corporate Funds	545	537	48
1,224	1,172	1,271		Segment Total	1,224	1,172	1,220
			4	Segment Liabilities			
444	463	503		a. Air Cooling and Other Appliances	444	463	456
				b. Corporate Funds		2	
444	463	503	ı	Segment Total	444	463	450
111122 11.			5	Capital Employed (As at year/period end)		1 1	
356	312	254		a. Air Cooling and Other Appliances	356	312	423
545	537	634		b. Corporate Funds	545	537	48
901	849	888		Segment Total	901	849	90

Quarter Ended		1 1	_		Nine Mon	ths Ended	Year Ended
31-Dec-21	31-Dec-20	30-Sep-21	Sr.	Particulars	31-Dec-21	31-Dec-20	31-Mar-21
		(Unaudited)	No.		(Unaudited)	(Unaudited)	(Audited)
			1	Segment Revenue			
121	118	135		a. India	342	257	431
84	98	85		b. Rest of the world	313	304	469
205	216	220		Revenue from operations	655	561	900
			2	Segment Results (Profit before Interest and Taxes - PBIT)			
32	43	40		a. India	74	76	131
(1)		2		b. Rest of the world	11	(19)	1.
31	36	42	l	Segment Total	85	57	143
3	2	2		Less: Finance Costs	7	8	11
7	7	10		Less: Taxes	21	5	24
21	27	30		Total Profit After Tax	57	44	10

## NOTE: Secondary Segment Capital Employed

Fixed assets used in the Group's business and liabilities contracted have not been identified with any of the reportable segments, as the fixed assets and services are used interchangeably between segments. The Group believes that it is not practical to provide secondary segment disclosures relating to Capital employed.

Place: Ahmedabad Date: January 25, 2022



By Order Of The Board For Symphony Limited

Achal Bakeri

Charman & Managing Director

DIN 00397573



World's largest manufacturer of Residential, Commercial & Industrial air coolers. Available in more than 60 countries

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MOVIES DETS T UCH CIQUO STEVER TO DIET ACOCK WINTER SUMO JUMBO DUEL ACOR CITCLE MANON TO BONAIRE

## Deloitte Haskins & Sells

Chartered Accountants 19th floor, Shapath - V, S G Highway, Ahmedabad - 380 015, Guiarat, India

Tel: +91 79 6682 7300 Fax: +91 79 6682 7400

# INDÉPENDENT AUDITOR'S REVIEW REPORT ON REVIEW OF INTERIM STANDALONE FINANCIAL RESULTS

# TO THE BOARD OF DIRECTORS OF SYMPHONY LIMITED

- 1. We have reviewed the accompanying Statement of Standalone Unaudited Financial Results of **SYMPHONY LIMITED** ("the Company") for the quarter and nine months ended December 31, 2021 ("the Statement"), being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.
- 2. This Statement, which is the responsibility of the Company's Management and approved by the Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity', issued by the Institute of Chartered Accountants of India (ICAI). A review of interim financial information consists of making inquiries, primarily of the Company's personnel responsible for financial and accounting matters and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing specified under section 143(10) of the Companies Act, 2013 and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.
- 4. Based on our review conducted as stated in paragraph 3 above nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, including the manner in which it is to be disclosed, or that it contains any material misstatement.

For **DELOITTE HASKINS & SELLS** 

Chartered Accountants (Firm's Registration No. 117365W)

Kartikeya Raval

(Partner)

(Membership No. 106189) UDIN %- 22106189AAAA BU2900

Place: Ahmedabad Date: January 25, 2022

## SYMPHONY LIMITED

(₹ in Crores)

	Quarter Ended				Nine Mont	hs Ended	Year Ended	
31-Dec-21	31-Dec-20	30-Sep-21	Sr. No.	Particulars	31-Dec-21	31-Dec-20	31-Mar-21	
(Unaudited)	(Unaudited)	(Unaudited)	NO.		(Unaudited)	(Unaudited)	(Audited)	
			1	Income				
146	124	140		a. Revenue from operations	390	276	488	
8	10	9		b. Other income	26	28	36	
154	134	149		Total Revenue	416	304	524	
			2	Expenses				
	(0)			a. Cost of materials consumed	(0)	4 4 2 2	050	
89	70	71		b. Purchase of stock-in-trade	224	136	258 (10)	
(7)	(7)	31		<ul> <li>Changes in inventories of finished goods, work-in- progress and stock-in-trade</li> </ul>	(15)	3	(10)	
16	13	15		d. Employee benefits expense	46	39	51	
1	0	0		e. Finance costs	1	0	C	
100	1	2		f. Depreciation and amortisation expense	4	4	5	
2	1	2		g. Advertisement and sales promotion expense	23	8	22 47	
14	12	16		h. Other expenses	45			
116		107	,	Total expenses	328 88		377 147	
38	44	42	3	Profit before tax (1-2) Tax expense	20	1000	35	
9	9	10	17		68		000	
29	35	32	5 6	Net Profit for the year/period (3-4) Other comprehensive income		0.5	112	
20,000				Items that will not to be reclassified to profit or loss:	The state of the s	1		
-47.	(0)			(i) Re-measurement gains/(losses) on defined benefit plans		(0)	1	
	, o	_		(ii) Income tax effect on above		0	(0	
				Items that will be reclassified to profit or loss:	1	1		
6	6	(6)		(i) Net fair value gain/(loss) on debt instruments	5	7		
(1)	(1)	1		(ii) Income tax effect on above	(1)	(1)	(1	
5	5	(5)		Total other comprehensive income/(loss), net of tax	4	6	1	
34	40	27	7	Total comprehensive income for the year/period (5+6)	72	69	111	
14	14	14	8	Paid-up Equity Share Capital (Face Value ₹ 2/- per share)	14	14	1-	
		, in the second	9	Reserves excluding Revaluation Reserve			74	
			10	Earnings Per Share (of ₹ 2/- each )*				
4.15	4.92	4.55		Basic & diluted (₹)	9.69	8.97	16.0	

# 0 represents amount less than ₹ 50 lacs.

\* EPS is not annualised for the quarter/nine months ended December 31, 2021, December 31, 2020 and September 30, 2021.

NOTES:

- 1. The above financial results have been reviewed by the Audit Committee in its meeting held on January 24, 2022 and approved by the Board of Directors in their meeting held on January 25, 2022.
- 2. The Statutory auditors of the company have carried out limited review of the financial results for the quarter and nine months ended December 31, 2021.
- 3. The Board of Directors in their meeting held on January 25, 2022 declared 2nd interim dividend of 50% i.e. ₹ 1/- per equity share of ₹ 2/- each amounting to ₹ 7 crores. The record date for the payment of interim dividend is February 04, 2022.
- 4. The Company has considered the possible effects that may result from Covid-19 in the preparation of these financial results including the recoverability of carrying amounts of financial and non-financial assets. In developing the assumptions relating to the possible future uncertainties in the economic conditions because of Covid-19, the Company has, at the date of approval of the financial results, used internal and external sources of information and expects that the carrying amount of the assets will be recovered. The impact of Covid-19 on Company's financial results may differ from that estimated as at the date of approval of the same.
- 5. The Code on Social Security, 2020 ('Code'), relating to employee benefits during employment and post-employment benefits received Presidential assent in September 2020. The Code has been published in the Gazette of India. However, the date on which the Code will come into effect has not been notified. The Company will assess the impact of the Code when it comes into effect and will record any related impact in the period the Code becomes effective.





## 6. Segment Results

As per recognition criteria mentioned in Ind AS-108. Operating Segments, the Company has identified Air Cooling and Other Appliances Business as operating segment. However substantial portion of Corporate Funds remained invested in various financial instruments, The Company has considered Corporate Funds as a separate segment so as to provide better understanding of performance of Air Cooling and Other Appliances Business.

(₹ in Crores)

Quarter Ended		Sr.		Nine Months Ended		Year Ended	
31-Dec-21	31-Dec-20	30-Sep-21	No.	Particulars	31-Dec-21	31-Dec-20	31-Mar-21
(Unaudited)	(Unaudited)	(Unaudited)	140.		(Unaudited)	(Unaudited)	(Audited)
E MORTH SO			1	Segment Revenue			
146	124	141		a. Air Cooling and Other Appliances	392	280	495
7	9	7		b. Corporate Funds	21	22	27
1	. 1	1		c. Un-allocable	3	2	2
154	134	149		Segment Total	416	304	524
			2	Segment Results (Profit before Interest and Taxes - PBIT)			
32	34	34		Air Cooling and Other Appliances	66	56	119
6	9	7		b. Corporate Funds	20	22	26
1	1	1		c. Un-allocable	3	2	2
39	44	42		Segment Total	89	80	147
1	0	0		Less: Finance Costs	1	0	(
9	9	10		Less: Taxes	20	17	35
29	35	32		Total Profit After Tax	68	63	112
			3	Segment Assets			-
249	182	205		a. Air Cooling and Other Appliances	249	182	258
545	537	634		b. Corporate Funds	545	537	481
151	143	146		c. Un-allocable	151	143	143
945	862	985		Segment Total	945	862	882
			4	Segment Liabilities			
154	142	215		a. Air Cooling and Other Appliances	154	142	121
	-	-		b. Corporate Funds		-	
		-		c, Un-allocable	3		
154	142	215		Segment Total	154	142	12
- Parties			5	Capital Employed (As at year/period end)	1111		1
95	40	(10)		a. Air Cooling and Other Appliances	95	40	137
545	537	634		b. Corporate Funds	545	537	48
151	143	146		c. Un-allocable	151	143	143
791	720	770		Segment Total	791	720	761

7. Geographical Segment

(₹ in Crores)

Quarter Ended		C-	Sr	Nine Mont	hs Ended	Year Ended	
31-Dec-21	31-Dec-20	30-Sep-21	No.	Particulars	31-Dec-21	31-Dec-20	31-Mar-21
(Unaudited)	(Unaudited)	(Unaudited)	140,		(Unaudited)	(Unaudited)	(Audited)
			1	Segment Revenue	HARDINA DIS		
121	118	135		a. India	342	257	431
25	6	5		b. Rest of the world	48	19	57
146	124	140		Revenue from operations	390	276	488
			2	Segment Results (Profit before Interest and Taxes - PBIT)			
31	43	41		a. India	74	76	131
8	1	1		b. Rest of the world	15	4	18
39	44	42		Segment Total	89	80	147
1	0	0		Less: Finance Costs	1	0	C
9	9	10		Less: Taxes	20	17	35
29	35	32		Total Profit After Tax	68	63	112

NOTE:

Secondary Segment Capital Employed:

Fixed assets used in the Company's business and liabilities contracted have not been identified with any of the reportable segments, as the fixed assets and services are used interchangeably between segments. The Company believes that it is not practical to provide secondary segment disclosures relating to Capital employed.

Place: Ahmedabad Date: January 25, 2022





By Order Of The Board For Symphony Limited

Achal Balleri

Chairman & Managing Director DIN-00097573

27°C

World's largest manufacturer of Residential, Commercial heta Industrial air coolers. Available in more than 60 countries

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MONIGO DIETA TRUCH CLOUD SILVER STORE DIET MOSO WINTER SUMO JUMBO DUEL Arche Circle Monico HI .... AND BRONNING



- > Standalone Gross Profit and EBITDA margin % during quarter are lower due to:
  - Large revenue expenses incurred for various initiatives related to Direct to Consumer Sales (D2C), Large space ventilated air cooler (LSV), exports to USA and new upcoming air cooler models.
- The Company initiated various measures to support the trade partners to take care of their inventory and better sales performance in subsequent quarters.
- ➤ Nine months Consolidated Gross Profit and EBITDA margin % are higher than previous year. Annual and March, 2022 quarter Consolidated Gross Profit and EBITDA % are expected in line with previous year.

#### (A) Consolidated Performance Analysis

## i) Sales & Profitability

(₹ in Crores)

	Consolidated			Consolidated			
	Quarter Ended	4 6 6 6	Particulars	Nine Mont	Nine Months Ended		
31-Dec-21	31-Dec-20	30-Sep-21	30-Sep-21	31-Dec-21	31-Dec-20	31-Mar-21	
(Unaudited)	audited) (Unaudited)	(Unaudited)		(Unaudited)	(Unaudited)	(Audited)	
			Sales				
121	118	135	India	341	257	431	
83	98	85	Rest of the world	312	303	466	
204	216	220	Total	653	560	897	
-5%			Growth % Y-O-Y	17%			
7	9	9	Other Income	24	25	31	
212	225	229	Gross Revenue	679	586	931	
-6%			Growth % Y-O-Y	16%			
90	96	100	Gross Margin(Sales - Material Cost)Value	289	239	400	
37	42		EBITDA (Excluding Exceptional Items)	103	80	170	
-	-	-	Exceptional Items	-	7	7	
28	34	40	PBT	78	49	131	
-18%			Growth % Y-O-Y	59%			
21	27	30	PAT	57	44	107	
-21%			Growth % Y-O-Y	29%			

### ii) Financial ratios

	Quarter Ended				Consolidated	
	Month Ended		Particulars	Nine Mont	Year Ended	
31-Dec-21	31-Dec-20	30-Sep-21	FALCICULALS	31-Dec-21	31-Dec-20	31-Mar-21
(Unaudited)	(Unaudited)	(Unaudited)		(Unaudited)	(Unaudited)	(Audited)
			Profitability ratios			
44%	44%	45%	Gross margin % of Sales	44%	43%	459
17%	19%	21%	EBITDA % of Gross Revenue	15%	12%	189
10%	12%	13%	PAT Margin % of Gross Revenue	8%	8%	129
			Segment-wise capital employed and ROCE			
			Capital employed (Monthly Average)			
302	257	290	Air Cooling and Other Appliances	343	257	282
585	557	608	Corporate Funds	556	504	505
			ROCE(PBIT) - Not Annualised			
8%	11%	12%	Air Cooling and Other Appliances	19%	14%	419
1%	2%	1%	Corporate Funds	4%	4 %	59
16%	11%	18%	Return on Networth % (PAT TTM/AVG Networth)	16%	11%	159

<sup>&</sup>gt; Consolidated Gross margin % for the quarter and Nine months ended December 2021 is is more or less in line with FY 20-21 despite massive increase in input cost as well as logistics cost.

iii)	Treasury	Inves	tment

562 574 664 Treasury including Cash & Cash equivalents 562 574 519

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## (B) Standalone Performance Analysis

i)	Sales	&	Profitability

(₹ in Crores)

Standalone				Standalone			
	Quarter Ended	计图点语言 经济代表的	Particulars	Nine Months Ended		Year Ended	
31-Dec-21	31-Dec-20	30-Sep-21	1 Far Cicurars	31-Dec-21	31-Dec-20	31-Mar-21	
(Unaudited)	naudited) (Unaudited) (Unau	(Unaudited)		(Unaudited)	(Unaudited)	(Audited)	
			Sales	1			
121	118	135	India	341	257	43	
24	5	4	Rest of the world	47	18	5:	
145	123	139	Total	388	275		
18%			Growth % Y-O-Y	41%			
8	10	9	Other Income	26	28	36	
154	134		Gross Revenue	416	304	524	
15%			Growth % Y-O-Y	37%			
63	60	67	Gross Margin(Sales - Material Cost)Value	179	132	234	
40	45	44	EBITDA	93	84	152	
38	44	42	PBT	88	80	147	
-14%			Growth % Y-O-Y	10%			
29	35	32	PAT	68	63	112	
-16%			Growth % Y-O-Y	8%			

ii) Financial ratios

	Standalone				Standalone	
	Quarter Ended	1	Particulars	Nine Mont	Nine Months Ended	
31-Dec-21	31-Dec-20	30-Sep-21	Particulars	31-Dec-21	31-Dec-20	31-Mar-21
(Unaudited)	(Unaudited)	audited) (Unaudited)		(Unaudited)	(Unaudited)	(Audited)
			Profitability ratios			
44%	49%	48%	Gross margin % of Sales	46%	48%	48%
26%	34%	29%	EBITDA % of Gross Revenue	22%	28%	29%
19%	26%	21%	PAT Margin % of Gross Revenue	16%	21%	21%
			Segment-wise capital employed and ROCE			
			Capital employed (Monthly Average)			1 100
36	(3)	14	Air Cooling and Other Appliances	67	39	50
585	557	608	Corporate Funds	556	504	505
			ROCE(PBIT) % - Not Annualised		14. TB	
87%	Infinite	241%	Air Cooling and Other Appliances	98%	145%	237%
1%	2%	1%	Corporate Funds	4%	4%	5%
16%	15%	17%	Return on Networth % (PAT TTM/AVG Networth)	16%	15%	16%

553	556	638 a) Treasury including Cash & Cash	553	556	503
		equivalents (excluding loans/investments in subsidiaries)			
703	698	784 b) Treasury including Cash & Cash equivalents (including loans/investments in subsidiaries)	703	698	646

➤ The Company declared 2nd interim dividend of 50% i.e. ₹ 1/- per equity share of ₹ 2/- each amounting to ₹ 7 crores.

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