

## **SYMPHONY LIMITED**

Part I

NOTES:

Statement of Standalone and Consolidated Audited Financial Results for the Quarter and Year Ended on June 30, 2015

(₹in Lacs)

| Standalone    |            |             |  | Stand      | alone      | Consolidated |            |
|---------------|------------|-------------|--|------------|------------|--------------|------------|
| Quarter ended |            |             |  | Year ended |            | Year ended   |            |
| 30/06/2015    | 30/06/2014 | 31/03/2015  | Particulars  | 30/06/2015 | 30/06/2014 | 30/06/2015   | 30/06/2014 |
| (Audited)     | (Audited)  | (Unaudited) |  | (Audited)  | (Audited)  | (Audited)    | (Audited)  |
|               |            |             | 1 Income from operations   |            |            |              |            |
| 12,368        | 15,063     | 13,751      | a. Net sales/income from operations (Net of excise duty)                                   | 51,531     | 45,122     | 57,849       | 53,242     |
| 974           | 283        | 878         | b. Operating & Other income  | 3,035      | 1,515      | 3,239        | 1,586      |
| 13,342        | 15,346     | 14,629      | Total income from operations (net)   | 54,566     | 46,637     | 61,088       | 54,828     |
|               |            |             | 2 Expenses   |            |            |              |            |
| 477           | 671        | 952         | a. Cost of materials consumed  | 2,460      | 2,547      | 5,288        | 5,614      |
| 4,199         | 4,725      | 4,801       | b. Purchase of stock-in-trade  | 19,811     | 17,000     | 19,697       | 16,739     |
| 38            | 484        | (161)       | c. Changes in inventories of finished goods, work-in-progress and stock-in-trade           | (552)      | (161)      | (1,115)      | 450        |
| 718           | 606        | 848         | d. Employee benefits expenses  | 3,033      | 2,555      | 4,490        | 4,168      |
| 71            | 29         | 42          | e. Depreciation and amortisation expense   | 213        | 115        | 410          | 382        |
| 4,354         | 3,926      | 2,591       | f. Selling & Distribution expense  | 11,212     | 9,221      | 11,797       | 9,975      |
| 593           | 335        | 483         | g. Other expenses  | 2,158      | 1,798      | 4,508        | 3,892      |
| 10,450        | 10,776     | 9,556       | Total expenses   | 45,075     | 41,220     |              |            |
| 2,892         | 4,570      | 5,073       | 3 Profit from operations before finance costs (1-2)  | 16,013     | 13,608     |              |            |
| 2             | _          | -           | 4 Finance costs  | 57         | 5          | 58           | 5          |
| 2,890         | 4,570      | 5,073       | 5,073 5 Profit before tax (3-4)  |            | 13,557     | 15,955       | 13,603     |
|               |            |             | 6 Tax Expenses   |            |            |              |            |
| 654           | 1,297      | 1,382       | a. Current Tax   | 4,438      | 3,662      | 4,440        | 3,676      |
| 49            | (3)        | 40          | b. Deferred Tax  | 133        | 8          | (37)         | 9          |
| (39)          | 3          | _           | c. Provision of earlier years  | _          | (39)       | (727)        |            |
| 2,226         | 3,273      | 3,651       | 7 Profit for the year from continuing operations (5-6)                                     | 11,591     | 10,645     |              |            |
| -             | _          | _           | 8 Loss from discontinuing operations   | _          | _          | -            | (73)       |
| 2,226         | 3,273      | 3,651       | 9 Profit for the year (7 + 8)  | 11,642     | 9,887      | 11,591       | 10,572     |
| 700           | 700        | 700         | 10 Paid-up Equity Share Capital (Face Value Rs.2/- per share)                              | 700        | 700        | 700          | 700        |
|               |            |             | 11 Reserves excluding Revaluation Reserve as per Balance Sheet of previous accounting year | 28,319     | 22,574     | 32,136       | 26,878     |
|               |            |             | 12 Earning Per Share (of Rs. 2/- each ) (not annualised)                                   |            |            |              |            |
| 6.36          | 9.36       | 10.44       | 33.28  | 28.27      | 33.14      | 30.23        |            |
|               |            |             |  |            |            |              |            |

| Part II     |   |  |   |   |             |  |             |
|-------------|---|--|---|---|-------------|--|-------------|
| 8744 630    | 8744 630  | 8744 630   | A PARTICULARS OF SHAREHOLDING  1 Public shareholding  a Number of shares  | 8744 630  | 8744 630    | 87 44 630  | 87,44,630   |
| 25%         | 25%   | 25%  | <ul> <li>b. Percentage of shareholding</li> <li>2 Promoters and promoters group shareholding</li> </ul>   | 25%   | 25%         | 25%  | 25%         |
| -           | _   | _  | - Number of shares  | _   | -           | -  | -           |
| -           | -   | -  | <ul> <li>Percentage of shares ( as a % of the total shareholding of promoter and promoter group)</li> </ul>   | -   | -           | -  | -           |
| -           | -   | -  | <ul> <li>Percentage of shares ( as a % of the total share capital of the company)</li> <li>Non-encumbered</li> </ul>  | -   | -           | -  | -           |
| 2,62,33,870 | 2,62,33,870   | 2,62,33,870  | - Number of shares  | 2,62,33,870   | 2,62,33,870 | 2,62,33,870  | 2,62,33,870 |
| 100%<br>75% | 100%<br>75%   | 100%<br>75%  | <ul> <li>Percentage of shares ( as a % of the total shareholding of promoter and promoter group)</li> <li>Percentage of shares ( as a % of the total share capital of the company)</li> </ul> | 100%<br>75%   | 100%<br>75% | 100%<br>75%  | 100%<br>75% |
|             | 87,44,630<br>25%<br>-<br>-<br>-<br>-<br>2,62,33,870<br>100% | 87,44,630<br>25% 87,44,630<br>25% 25%<br><br>2,62,33,870<br>100% 2,62,33,870 | 87,44,630 87,44,630 25% 25% 25% 25% 25% 25% 25% 25% 25% 25%   | 87,44,630 87,44,630 25% 25% 25% 25% 25% 25% 25% 25% 25% 25% | 87,44,630   | Section   Sect | 87,44,630   |

B INVESTOR COMPLAINTS FOR THE QUARTER ENDED ON JUNE 30, 2015 Pending at the beginning of the quarter - NIL; Received during the quarter - 5; Disposed off during the quarter - 5; Remaining unresolved at the end of the quarter - NIL

NOTES:

1 The above financial results have been reviewed by the Audit Committee and approved by the Board of Directors at the meeting held on August 13, 2015.

2 The Board of Directors has recommended, subject to approval of shareholders, a final dividend of Rs. 10/- per equity share of Rs. 2/- each for the year ended June 30, 2015. Further an interim dividend of Rs. 4/- per equity share was paid during the year. Total Dividend proposed/paid is Rs. 14/- per equity share (700%) (previous year Rs. 13/- per equity share (650%)). The total dividend appropriation for the year ended June 30, 2015 amounts to Rs. 5,889 lacs including dividend distribution tax of Rs. 992 lacs.

3 The Company has revised depreciation rate on fixed assets as per the useful life specified in the Schedule II of the Companies Act, 2013 w.e.f. July 01, 2014. Accordingly,

- Depreciation of Rs. 7,65 lacs on account of assets whose useful life is already exhausted as on July 01, 2014 has been adjusted to retained earnings.

- Depreciation for the year ended June 30, 2015 debited to the Statement of Profit & Loss is lower by Rs. 14,95 lacs."

4 Consolidated audited figures include financials of Symphony Limited and financials of it's Wholly Owned Subsidiaries (WOS) and Step-down subsidiaries as under:

a. Audited financials for the period July 2014 to June 2015 of Sylvan Holdings Pte. Ltd., Singapore.

b. Audited financials for the period July 2014 to June 2015 of Impco S. DE. R.L. DE.C.V., Mexico (Subsidiary of Sylvan Holdings Pte. Ltd. Singapore), as well as audited financials of Symphony USA Inc. (formerly known as "Impco Air Coolers Inc., USA" - 100% subsidiary of Impco, Mexico).

c. Audited financials for the period July 2014 to June 2015 of Symphony Air Coolers Inc., USA.

5 Previous period figures have been rearranged/regrouped wherever necessary to make them comparable with the figures of the current period.

| Primary Segmentwise Revenue and Results (₹ in Lacs )               |  |  |  |   |  |   |  |  |  |  |  |
|--|--|--|--|---|--|---|--|--|--|--|--|
|  | Standalone   |  |  | Stan  | dalone   | Consolidated  |  |  |  |  |  |
|  | Quarter ended  |  | Particulars  | Year Ended  |  | Year Ended  |  |  |  |  |  |
| 30/06/2015   | 30/06/2014   | 31/03/2015   | Tar deatars  | 30/06/2015  | 30/06/2014   | 30/06/2015  | 30/06/2014   |  |  |  |  |
| (Audited)  | (Audited)  | (Unaudited)  |  | (Audited)   | (Audited)  | (Audited)   | (Audited)  |  |  |  |  |
| 12,561<br>781<br><b>13,342</b>                                     | 15,173<br>173<br><b>15,346</b>                                     | 13,890<br>739<br><b>14,629</b>                                       | Segment Revenue     a. Home Appliances     b. Corporate Funds     Segment Total     Segment Profit before Interest and Taxes (PBIT)  | 52,329<br>2,237<br><b>54,566</b>                                    | 45,711<br>926<br><b>46,637</b>                                     | 58,851<br>2,237<br><b>61,088</b>                                    | 53,902<br>926<br><b>54,828</b>                                     |  |  |  |  |
| 2,111<br>781<br><b>2,892</b><br>2<br>664<br><b>2,226</b>           | 4,399<br>171<br><b>4,570</b><br>1,297<br><b>3,273</b>              | 4,335<br>738<br><b>5,073</b><br>1,422<br><b>3,651</b>                | a. Home Appliances<br>b. Corporate Funds<br>Segment Total<br>Less: Finance Costs<br>Less: Taxes<br>Total Profit After Tax  | 14,000<br>2,231<br><b>16,231</b><br>57<br>4,532<br><b>11,642</b>    | 12,652<br>910<br><b>13,562</b><br>5<br>3,670<br><b>9,887</b>       | 13,782<br>2,231<br><b>16,013</b><br>58<br>4,364<br><b>11,591</b>    | 12,625<br>910<br><b>13,535</b><br>5<br>2,958<br><b>10,572</b>      |  |  |  |  |
| 4,413<br>24,606<br><b>29,019</b><br><b>89.43%</b><br><b>14.13%</b> | 3,800<br>19,474<br><b>23,274</b><br><b>174.27%</b><br><b>4.38%</b> | 12,160<br>18,851<br><b>31,011</b><br><b>156.61%</b><br><b>16,27%</b> | 3 Capital Employed a. Home Appliances b. Corporate Funds Segment Total 4 Segment Profit (PBIT) % on Capital Employed (Annualised) a. Home Appliances b. Corporate Funds (See Note 2) | 4,413<br>24,606<br><b>29,019</b><br><b>165.13%</b><br><b>11.40%</b> | 3,800<br>19,474<br><b>23,274</b><br><b>154.21%</b><br><b>6.41%</b> | 8,230<br>24,606<br><b>32,836</b><br><b>113.48%</b><br><b>11.40%</b> | 8,104<br>19,474<br><b>27,578</b><br><b>106.02%</b><br><b>6,41%</b> |  |  |  |  |

NOTES:

1 The company has two primary segments namely Home Appliances and Corporate Funds.

2 Segment Profit (PBIT) % on Capital Employed has been calculated on average monthly Capital Employed (PBIT % of Home Appliances of previous periods also recalculated accordingly, from end of period to average monthly balances).

3 Investment of Corporate Funds includes investment in Growth Mutual Funds and Fixed Maturity Plans, income of which is accounted on maturity / distribution of dividend.

| Secondary Segmentwise Revenue and Results (₹ in Lacs ) |            |             |  |            |           |              |            |  |  |  |
|--|------------|-------------|--|------------|-----------|--------------|------------|--|--|--|
|  | Standalone |             |  | Standalone |           | Consolidated |            |  |  |  |
| Quarter ended  |            |             | Particulars                                | Year Ended |           | Year Ended   |            |  |  |  |
| 30/06/2015   | 30/06/2014 | 31/03/2015  | raiticutais                                | 30/06/2015 |           | 30/06/2015   | 30/06/2014 |  |  |  |
| (Audited)  | (Audited)  | (Unaudited) |  | (Audited)  | (Audited) | (Audited)    | (Audited)  |  |  |  |
|  |            |             | 1 Segment Revenue                          |            |           |              |            |  |  |  |
| 11,411   | 13,104     | 11,174      | a.India                                    | 46,159     | 39,460    | 46,420       | 39,467     |  |  |  |
| 957  | 1,959      | 2,577       | b.Rest of the world                        | 5,372      | 5,662     | 11,429       | 13,775     |  |  |  |
| 12,368   | 15,063     | 13,751      | Net Sales / Income from Operations         | 51,531     | 45,122    | 57,849       | 53,242     |  |  |  |
|  |            | 4           | 2 Segment Profit before Interest and Taxes | 44070      | 44.44     |              |            |  |  |  |
| 2,508  | 3,730      | 4,002       | a.India                                    | 14,279     | 11,410    | 14,373       | 11,464     |  |  |  |
| 384  | 841        | 1,071       | b.Rest of the world                        | 1,952      | 2,153     | 1,640        | 2,071      |  |  |  |
| 2,892  | 4,571      | 5,073       | Segment Total                              | 16,231     | 13,563    | 16,013       | 13,535     |  |  |  |
|  | -          | -           | Less: Finance Costs                        | 57         | 5         | 58           | 5          |  |  |  |
| 664  | 1,298      | 1,422       | Less: Taxes                                | 4,532      | 3,671     | 4,364        | 2,958      |  |  |  |
| 2,226  | 3,273      | 3,651       | Total Profit After Tax                     | 11,642     | 9,887     | 11,591       | 10,572     |  |  |  |

Secondary Segment Capital Employed :

| Fixed assets used in the company's business and liabilities contracted have not been identified with any of the reportable segments, as the fixed assets and services are used interchangeably between segments. The company believes that it is not practical to provide segment disclosures relating to capital employed. |   |                  |                  |                  |                  |            |                                    |                  |                  |                  |                  |  |
|---|---|------------------|------------------|------------------|------------------|------------|------------------------------------|------------------|------------------|------------------|------------------|--|
|   | Standalone and Consolidated statement of Assets & Liabilities as at June 30, 2015 |                  |                  |                  |                  |            |                                    |                  |                  |                  |                  |  |
|   |   | Standalone       |                  | Consolidated     |                  |            |                                    | Standalone       |                  | Consolidated     |                  |  |
| Sr.<br>No.  | Particulars   | As at 30/06/2015 | As at 30/06/2014 | As at 30/06/2015 | As at 30/06/2014 | Sr.<br>No. | i di dicatars                      | As at 30/06/2015 | As at 30/06/2014 | As at 30/06/2015 | As at 30/06/2014 |  |
|   |   | (Audited)        | (Audited)        | (Audited)        | (Audited)        |            |                                    | (Audited)        | (Audited)        | (Audited)        | (Audited)        |  |
| A   | EQUITY AND LIABILITIES  |                  |                  |                  |                  | В          | ASSETS                             |                  |                  |                  |                  |  |
| 1   | Shareholders' funds   |                  |                  |                  | 1                |            | Non- current assets                |                  |                  |                  |                  |  |
|   | (a) Share Capital   | 700              | 700              | 700              | 700              |            | (a) Fixed assets                   | 5,942            | 3,951            | 9,044            | 7,780            |  |
|   | (b) Reserves and surplus  | 28,319           | 22,574           | 32,136           | 26,878           | 378        | (b) Goodwill on Consolidation      | _                | -                | 7                | 7                |  |
|   | Sub-total - Shareholders' funds   | 29,019           | 23,274           | 32,836           | 27,578           |            | (c) Non-current investments        | 15,468           | 16,187           | 13,156           | 13,875           |  |
| 2   | Non- current liabilities  |                  |                  |                  |                  |            | (d) Defered tax assets             | -                | -                | 159              | -                |  |
|   | (a) Deferred tax liabilities ( Net)   | 186              | 53               | 186              | 53               |            | (e)Long-term loans and advances    | 120              | 269              | 146              | 298              |  |
|   | (b) Long-term provisions  | 14               | 21               | 711              | 728              |            | Sub-total - Non-current assets     | 21,530           | 20,407           | 22,512           | 21,960           |  |
|   | Sub-total - Non-current liabilities   | 200              | 74               | 897              | 781              | 2          | Current assets                     |                  |                  |                  |                  |  |
| 3   | Current liabilities   |                  |                  |                  |                  |            | (a) Current investments            | 10,967           | 5,763            | 11,074           | 5,988            |  |
|   | (a) Trade payables  | 3,300            | 2,081            | 4,006            | 2,576            |            | (b) Inventories                    | 2,455            | 2,164            | 4,570            | 3,851            |  |
|   | (b) Other current liabilities   | 1,012            | 1,594            | 1,852            | 3,095            |            | (c) Trade receivables              | 660              | 984              | 3,268            | 4,158            |  |
|   | (c) Short-term provisions   | 4,891            | 5,295            | 4,896            | 5,303            |            | (d) Cash and cash equivalents      | 693              | 352              | 756              | 569              |  |
|   |   |                  |                  |                  |                  |            | (e) Short -term loans and advances | 1,328            | 2,382            | 1,517            | 2,595            |  |
|   | Sub-total - Current liabilities   | 9,203            | 8,970            | 10,754           | 10,974           |            | (f) Other current assets           | 789              | 266              | 790              | 212              |  |
|   |   |                  |                  |                  |                  |            | Sub-total - Current assets         | 16,892           | 11,911           | 21,975           | 17,373           |  |
|   | TOTAL - EQUITY AND LIABILITIES  | 38,422           | 32,318           | 44,487           | 39,333           |            | TOTAL ASSETS                       | 38,422           | 32,318           | 44,487           | 39,333           |  |

By order of the Board for, Symphony Limited

Achal Bakeri Chairman & Managing Director

Place: Ahmedabad Date: August 13, 2015

(₹in Lacs)

12 Months Consolidated Performance

**Dividend** 

700% Dividend **Payout** 

**Symphony** natural cooling

World's largest manufacturer of Residential, Commercial and Industrial Air Coolers. Available in more than 60 countries.

Symphony Limited, Symphony House, FP12-TP50, Bodakdev, Off SG Highway, Ahmedabad-380054, India. CIN: L32201GJ1988PLC010331

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