Symphony®

Thinking of Tomorrow

Corporate Presentation

(Nov’25)

Safe Harbor Statement

This presentation contains forward-looking statements which may be identified by their use of words like "plans," "expects," "will," "anticipates," "believes," "intends," "projects," "estimates" or other words of similar meaning. All statements that address expectations or projections about the future, including, but not limited to, statements about the strategy for growth, product development, market position, expenditures, and financial results, are forward-looking statements. Forward-looking statements are based on certain assumptions and expectations of future events. The companies referred to in this presentation cannot guarantee that these assumptions and expectations are accurate or will be realized. The actual results, performance or achievements, could thus differ materially from those projected in any such forward-looking statements. These companies assume no responsibility to publicly amend, modify or revise any forward-looking statements, on the basis of any subsequent development, information or event, or otherwise.

Table of Content

- Symphony – A Pioneer of Evaporative Air Cooling
- Symphony Air Coolers – Market Leadership Through Innovation
- Fan (Tower & Kitchen Cooling) Range – All Season Products
- Large Space Venti Cooling (LSV) – All Season Products
- Water Heaters – Counter Seasonal Products
- Driving Towards ESG Leadership
- Financial Performance Overview (FY 24-25)
- Financial Performance Snapshot (Q2 & H1 FY 25-26)
- Shareholders' Reward Policy
- Shareholding Pattern (As on 30/9/25)

Symphony
Thinking of Tomorrow

Symphony (A Pioneer of Evaporative Air Cooling)

Symphony's Journey: Pivotal Milestones

Symphony
Thinking of Tomorrow

1988 — *Symphony incorporated in Ahmedabad, India*

1994 — *Listed on Indian Stock Exchange*

1995 - 2000 — *Expanded into water heaters, air conditioners, washing machines, and other consumer durables*

2002 - 07 — Failure and Revival: A Strategic Pivot turning fortunes

2009 — *Acquired IMPCO, Mexico*

2015 — *Acquired GSK, China*

2018 — *Acquired Climate Technologies, Australia (CT)*

2019 — *Established Symphony Climatizadores Ltda., Brazil*

2025 — *Initiated Divestment of IMPCO and CT to sharpen focus on high-growth, high-margin Indian and targeted export markets*

Strategic footprint acoss India, China, Brazil, Australia, and Mexico

Trailblazer with an unparalleled innovation and category leadership

Global footprint spanning 60+ countries and 10 top brands

Asset-Light, Capital-Light model delivering scalable, high-margin growth

Proven scale with ~ 30 million units sold worldwide

Global CoEs with local extension

Consumer-centric branding ensuring lasting market resonance

Agile supply chain ensuring speed, resilience, and cost competitiveness

Brand of Choice with enduring equity and recall

Customer-first service model powering loyalty and lifetime value

Multiple growth platforms poised to seize emerging opportunities

Workplace of choice, driving a culture of innovation and excellence

Symphony®

Thinking of Tomorrow

Symphony Leads a Symphony of Global Brands

Symphony
Thinking of Tomorrow

Symphony
Thinking of Tomorrow

Master Cool by Symphony

Arctic Circle by Symphony

TravelAire

BONAIRE
The leaders in heating and cooling

CELAIR

Durango

DADANCO
Breathing Life Into Your Building

AIRAZONA

Ki

Symphony
Thinking of Tomorrow

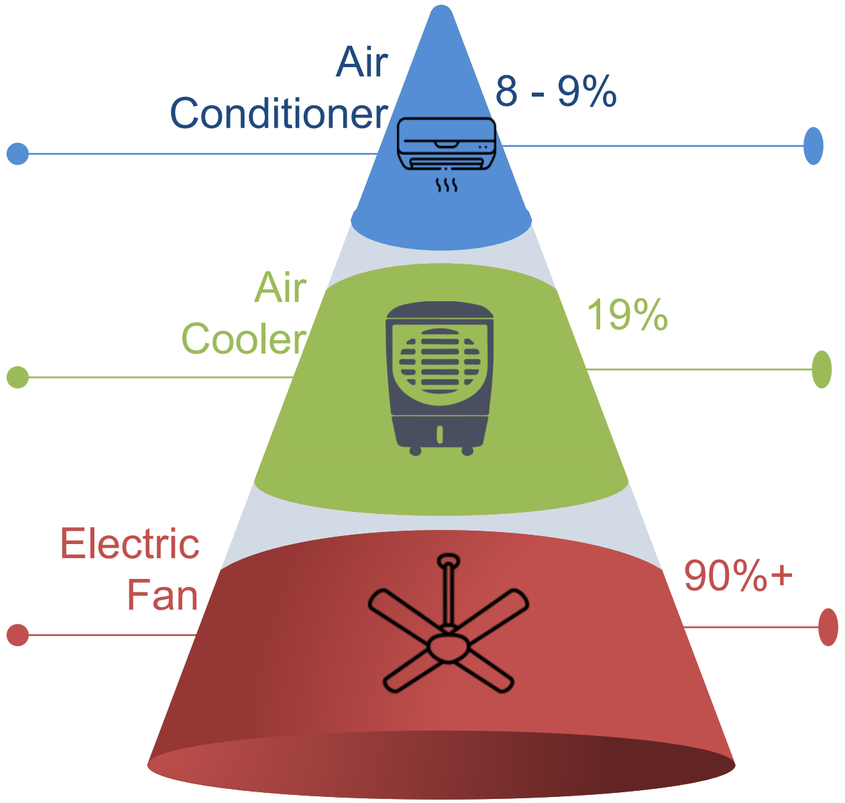
Symphony Air Coolers

(Market Leadership Through Innovation)

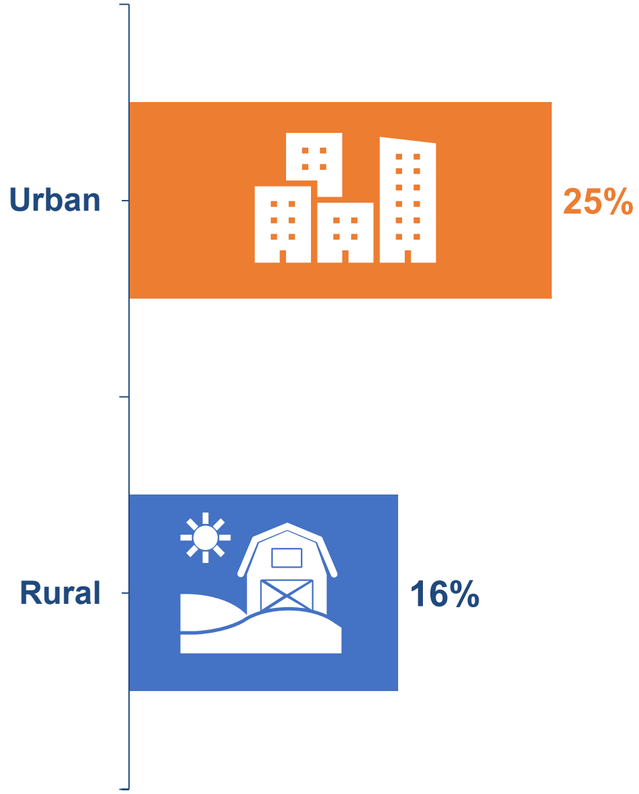
Household Cooler in India: A Long Runway for Growth [1/2]

Symphony
Thinking of Tomorrow

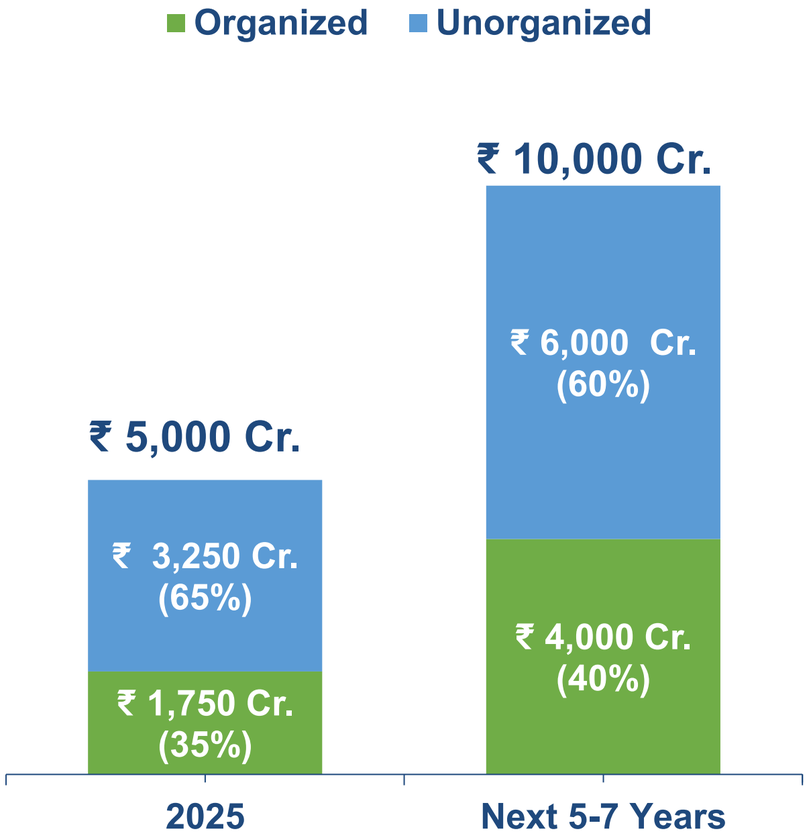
Cooling Pyramid (HH in %)



Air Cooler Penetration (HH in %)



Indian Air Cooler Market

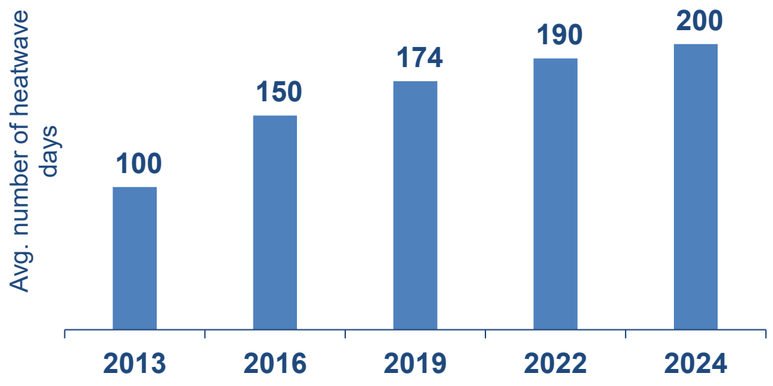


Source: Company estimates

Household Cooler in India: A Long Runway for Growth [2/2]

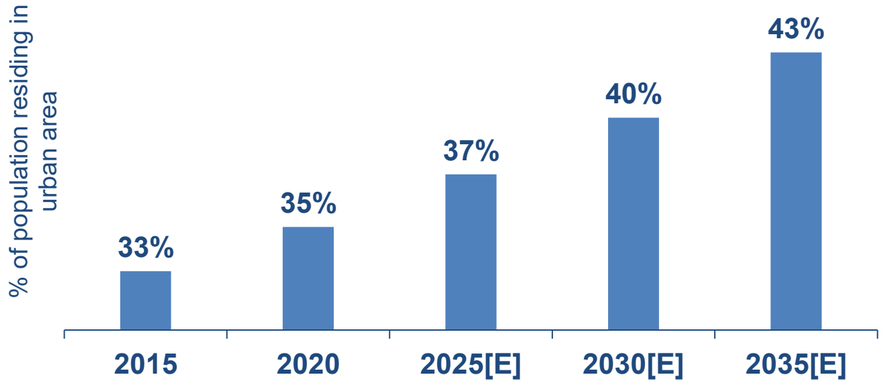
Symphony
Thinking of Tomorrow

Heatwaves battering India



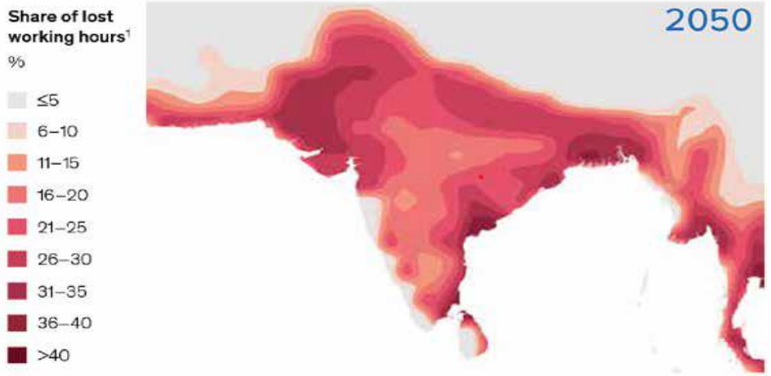
Source: EnviStats India 2025, MoSPI

Rapid Urbanisation



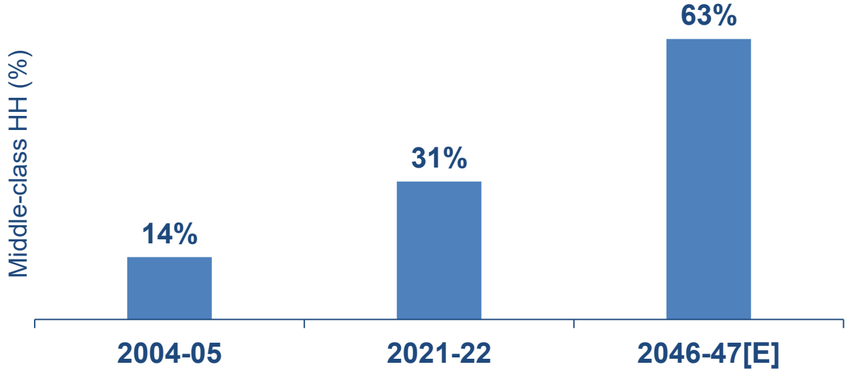
Source: The UN Habitat's World Cities Report 2022

India the first place in the world to experience heat waves crossing survivability limit



Source: Report on "Rising Temperature across India [McKinsey (2020)]

Rising middle class households



Source: People Research on India's Consumer Economy

Symphony: Pioneering Air Cooler Innovation [1/2]

Symphony
Thinking of Tomorrow

1989
World's first Plastic Body Air Cooler

2009
Tower Format Air Cooler

2016
World's First Wall-Mounted Air Cooler

2017
Touch Range with 4-side removable pads and double blower

2019
India's First Double Decker Air Cooler

2022
India's First BLDC Air Cooler

Symphony: Pioneering Air Cooler Innovation [2/2]

Symphony
Thinking of Tomorrow

1. Remote Control
2. Power Saver Technology
3. i-Pure Technology – Multistage Air Purification System
4. Humidity Control
5. Mosquito Repellent
6. Digital Touchscreen
7. Gesture Control and Voice Assist
8. Cool Flow Dispenser – Uniform Water Distribution System

Symphony Air Coolers: Powering Every Cooling Need [1/2]

Air Force

(A force to reckon with – propelling the move from metal to plastic air coolers)

Silenzo

(The benchmark for silent cooling in India)

Maxwind

(Unleashing powerful, expansive airflow)

Symphony Air Coolers: Powering Every Cooling Need [2/2]

Symphony
Thinking of Tomorrow

Diet
(Sleek and Trendy tower air cooler)

Sumo
(Desert cooling powerhouse)

Movicool
(Large space cooling expert)

& many more…

Doordarshan to Digital: Elevating Brand Affinity & Considerations

Symphony
Thinking of Tomorrow

CONSUMER-FIRST COMMUNICATION

Going beyond Category or Product focused communication

LOCALIZED MESSAGING

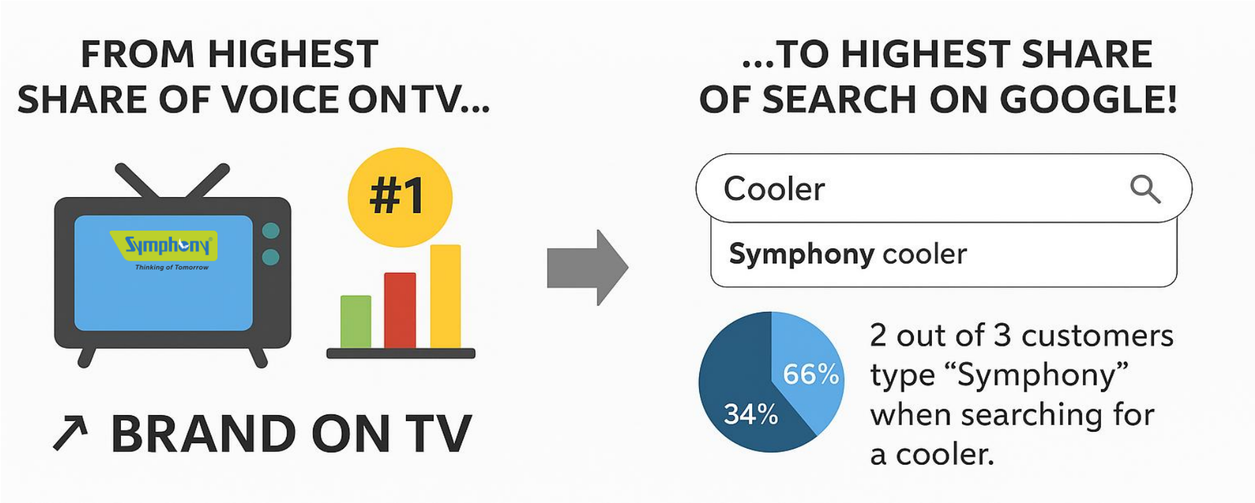
Based on consumer preferences and behaviours across geographies

SOCIAL MEDIA

Amplifying Reach & Engagement

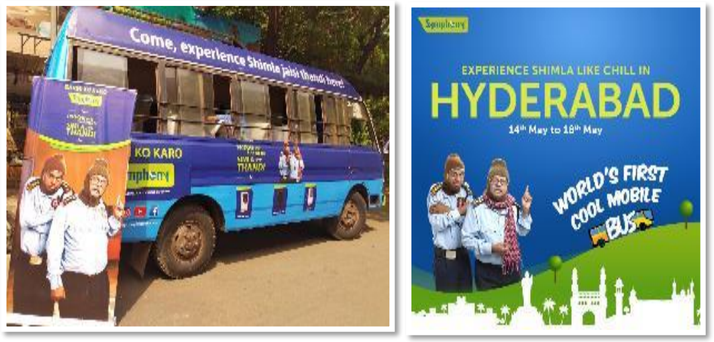
LEVERAGING INFLUENCERS

Driving Product Discovery & Brand Consideration



Innovate, Engage, Lead: Marketing That Moves Markets

Animated Mascot
(2017)



Mobile Air-Cooled Bus Stop
(2019)

Dial-A-Cooler Campaign
(2021)

AI Customized Celeb Video
(2023)

Owning The Unique Air – Cooling Feeling (2024)

Accelerating Omnichannel Journey with Strategic Focus

Symphony
Thinking of Tomorrow

General Trade

Extensive network of distributors, dealers, and retailers ensuring deep market penetration

Large Format Stores

Driving widespread brand visibility and customer accessibility

Regional Chain Stores

Catering to localized customer preferences and driving regional growth

Institutional Sales

Catering to bulk and specialized demand segments

E-Commerce

Leading presence on prominent e-Com platforms, incl. Quick Commerce for expedited delivery

D2C

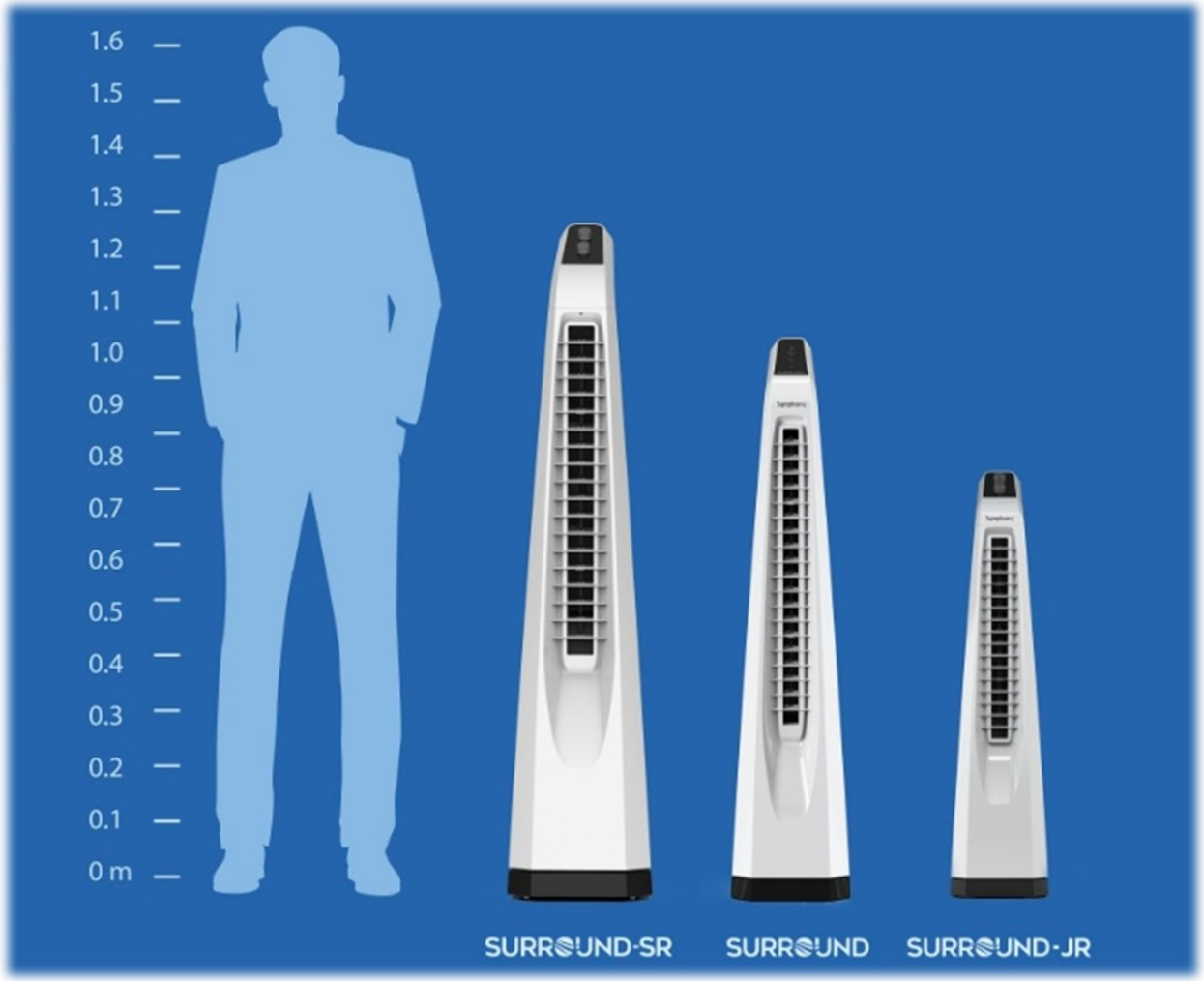
Engaging customers directly via owned digital channels to build brand loyalty

Symphony
Thinking of Tomorrow

Fan
(Tower & Kitchen Cooling) Range
(All-Season Products)

Surround: Where Design Meets Performance

Symphony
Thinking of Tomorrow



Advanced Bladeless Technology

Modern & Space-Saving Design

45° swivel for surround airflow

High-Performance Air Delivery

Health-Focused Filtration

Versatile Multi-Zone Usage
(Residential & Commercial)

Duet: India's First Kitchen Cooling Fan

Flame-Safe Airflow for Kitchens

Compact & Slab-Friendly Design

45° swivel for surround airflow

Smart Touchscreen Control Panel

Effortless Water & Ice Filling

Cooling Comfort Where You Need It Most
(Kitchen, Pooja Room, Study Room etc.)

Mini Marvel of Coolness: Small in Size, Big on Comfort

Symphony
Thinking of Tomorrow

Duet Mini

Buddy

3-Speed Adjustable Fan

Touch Screen Control

Type C Port
(Power Banks, Laptop, USB Adaptor)

Water Inlet

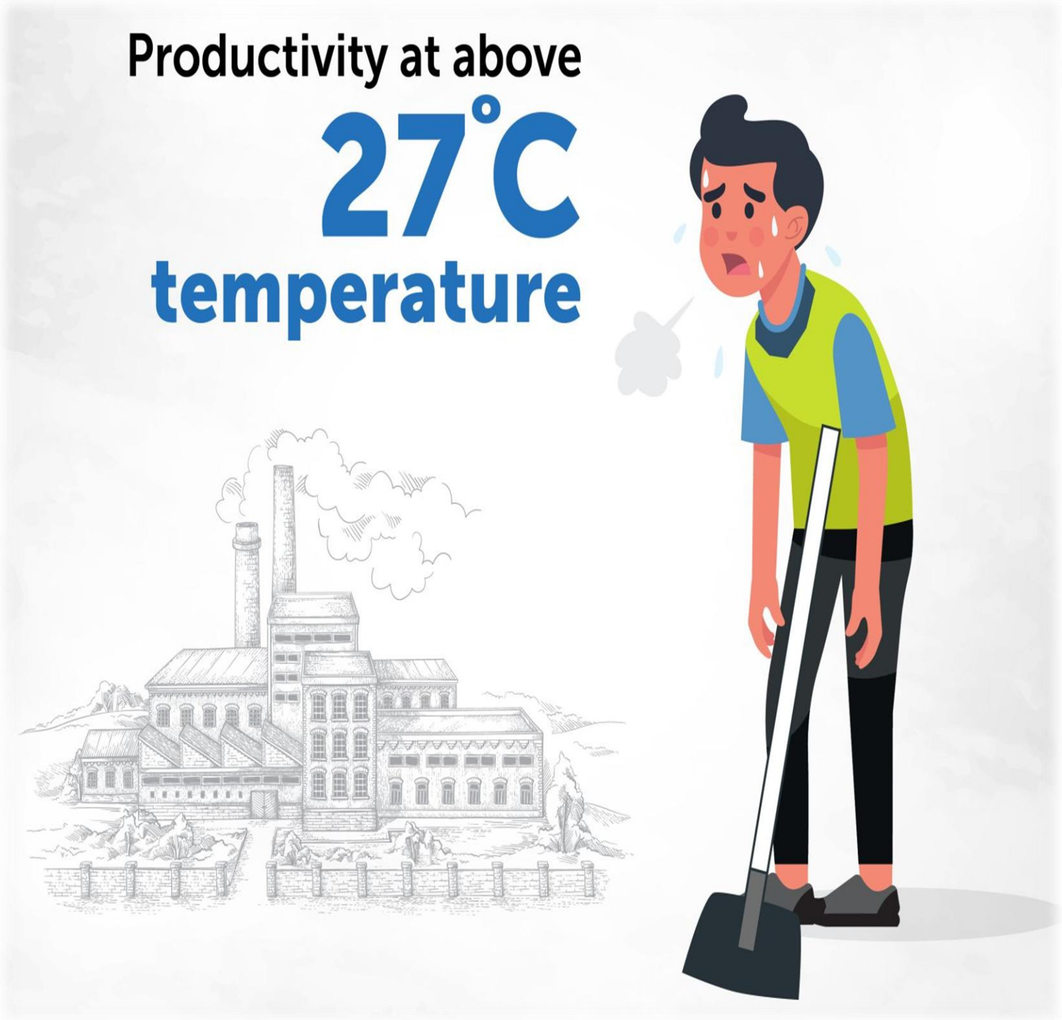
Portable & Light Weight

Symphony
Thinking of Tomorrow

Large Space Venti Cooling (LSV)

(All-Season Products)

A Call For Democratizing The Comfort



Higher temperature negatively affects both productivity and accuracy of work

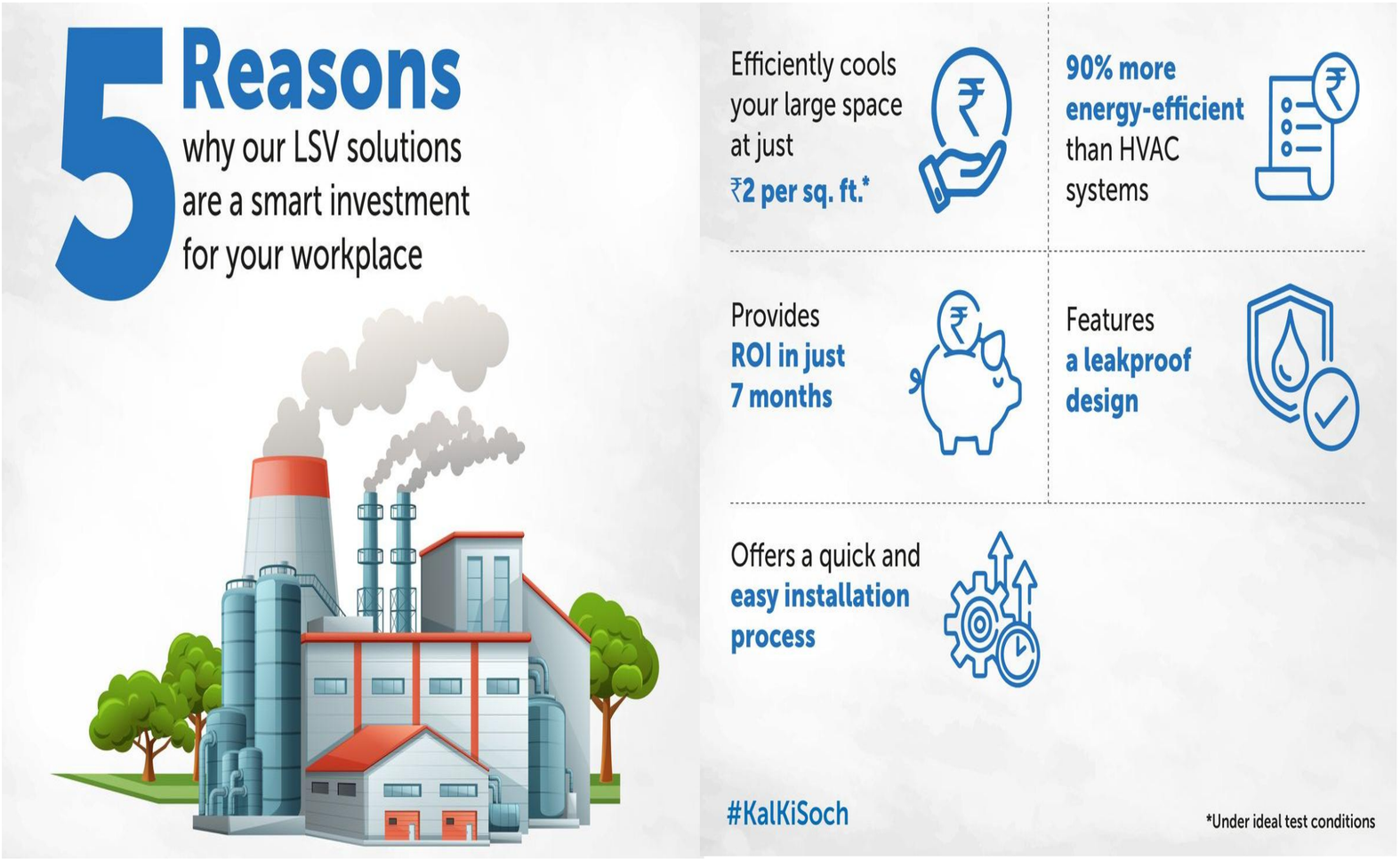
Increasing the level of thermal comfort: Up to 12% improvement in workers' productivity

Recommends an increased ventilation rate, preferably without recirculation of the air

Recommends a constant flow of fresh air, preferably without recirculation of the air

LSV: Air-Cooling + Ventilation

Symphony
Thinking of Tomorrow



MILLION+ TARGET SITES

- Factories
- Warehouses
- Educational Institutes
- Restaurants
- Hospitals
- Religious Places
- Banquet Halls

and many more…

Powering LSV with Innovation and Scale

Symphony
Thinking of Tomorrow

Largest Product Range
(15+ SKUs)

Designing and manufacturing in India, driving local innovation

Accelerated product launches to meet evolving needs

High indigenisation improving cost and supply resilience

Strengthening channels boosting market reach and awareness

Global Clientele

Symphony
Thinking of Tomorrow

Walmart
GE
Ford
GM
MARUTI SUZUKI
HONDA
ABB
HNG
OPEN YOUR WORLD
DHL
marico
LARSEN & TOUBRO
HERO CYCLES
Coca-Cola
asianpaints
JK PAPER LTD.
HDFC BANK
Bisleri
YAMAHA
INDIAN RAILWAYS
JBM Group
PARLE
TCPL packaging limited
Nestlé
HP
DELHIVERY
blinkit
big basket
BBK BIRYANI BY KILO
Flipkart
ETHAN ALLEN
CUSTOM COLOR CENTERS

& many more…

* All brand logos are properties of respective organizations – shown here for representation purpose only

Water Heaters

(Counter-Seasonal Products)

STORAGE WATER HEATERS

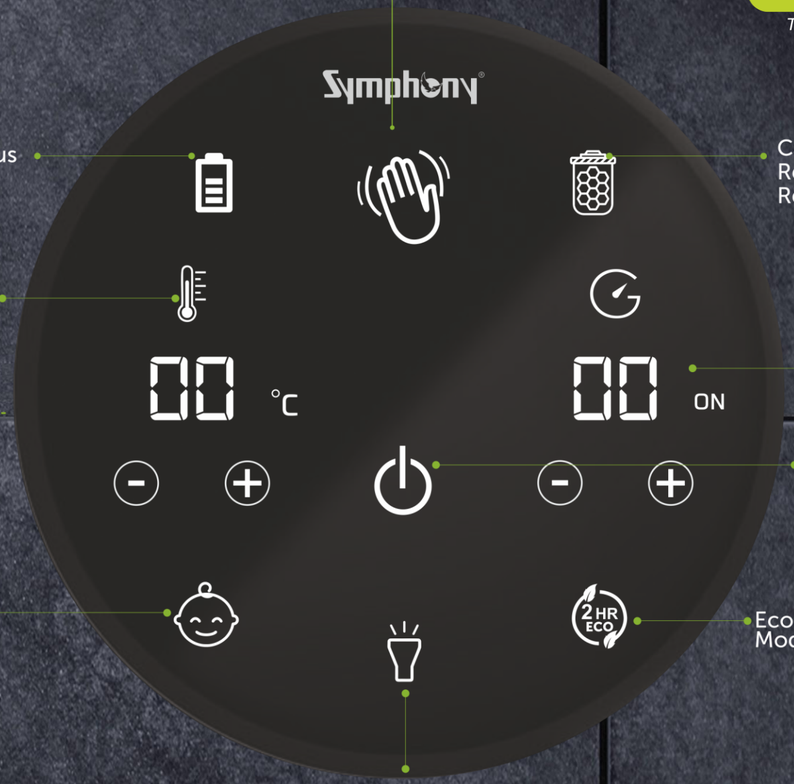
INSTANT WATER HEATERS

Symphony
Thinking of Tomorrow
Symphony
PUROPOD™
REPLACEABLE CARTRIDGE
Softens hard water
reducing hair damage
and
providing skincare
9 ADVANCED
LAYER
WATER
FILTRATION
Treats
Hard Water
Controls
Hair Damage
Protects
Heating Element

Symphony
Thinking of Tomorrow

Control at your fingertips

POWERED BY AI



Gesture Control
Battery Status
Cartridge Replacement Reminder
Temperature Control
Timer
Power Button
Child Mode & Lock
Eco Mode
Emergency Light

SMARTBATH™

India's First Water Heater

POWERED BY AI

Symphony
Thinking of Tomorrow

Symphony

SPA™

With

PUROPOD™

SMARTBATH™

Available in 10L | 15L | 25L

3x Triple Protection	Mg Magnesium Rod
Ti Titanium Pro Coating	MORE STARS MORE SAVINGS POWER SAVINGS GUIDE

Symphony®
Thinking of Tomorrow

Symphony® SOUL™

With

PUROPOD™

Available in 10L | 15L | 25L

3x Triple Protection	Mg Magnesium Rod
Ti Titanium Pro Coating	MORE STARS MORE SAVINGS POWER SAVINGS GUIDE

Symphony®
Thinking of Tomorrow

Symphony® SAUNA™

With

PUROPOD™

Available in 10L | 15L | 25L

3x Triple Protection	Mg Magnesium Rod
Ti Titanium Pro Coating	MORE STARS MORE SAVINGS POWER SAVINGS GUIDE

Symphony
Thinking of Tomorrow

Symphony SELESTA™

Symphony SYPHER™

Heavy-duty heating element for faster heating:
Heats water quickly and efficiently.

5-star rating for energy efficiency:
Highly energy-efficient, reducing electricity bills.

Shock-proof body ensures safety:
Provides safety against electric shocks.

Symphony Titanium PRO Superior Glassline coated tank:
Offers enhanced durability and protection against corrosion.

Superior PUF insulation retains hot water for extended periods:
Keeps water hot for long, improving energy efficiency.

8 bar pressure capacity, ideal for high-rise buildings with pressure pumps:
Suitable for buildings with high water pressure requirements.

Incoloy glass coated heating element for durability:
Ensures a longer lifespan and efficient heating performance.

Magnesium anode rod prolongs heating element life:
Extends the lifespan of the heating element by preventing corrosion.

Titanium Pro Coating	Magnesium Rod	POWER SAVINGS GUIDE

Available in 10L | 15L | 25L

WARRANTY*

- Inner Tank 7 Years
- Overall Product 2 Years
- Heating Element 3 Years

Symphony
Thinking of Tomorrow

Symphony SWISH™ 5.9 WITH PUROPOD™

Treats* Hard Water

Controls* Hair Damage

Symphony SWISH™ 3

- 100% Copper Heating Element For Efficient And Silent Heating
- Preset Thermal Cutout
- Shock-proof Engineering Plastic Body Ensures Safety
- High Precision Pre-calibrated Thermostat
- Fire Retardant Power Cord
- Stainless Steel Inner Tank (SS 304)
- Color Changing Led Indicator
- Compact & Easy To Install
- 6.5 Bar Pressure Capacity For High-rise Buildings

5 YEARS	2 YEARS	2 YEARS
Warranty on Tank	Warranty on Heating Element	Warranty on Overall Coverage

Symphony
Thinking of Tomorrow

Driving Towards ESG Leadership

Driving Sustainability Through Environment Stewardship

"Climate Positive" Company
(scope 1)

~ 30 Mn
coolers sold

144 Mn+
tons of equivalent CO_2 saved till date

~ 2.0 bn
equivalent trees planted till date

Source: Company Data

Making A Social Impact

Symphony
Thinking of Tomorrow

Great Place To Work. Certified FEB 2025 - FEB 2026 INDIA

Best Workplaces in Consumer Durables Great Place To Work. INDIA 2025

Great Mid-size Workplaces Great Place To Work. INDIA 2025

Fostering creativity, teamwork, meritocracy, learning and leadership

Governance Culture: Beyond Compliance

Symphony
Thinking of Tomorrow

Robust, Diverse and Governance-Driven Board

- Aligned with global best practices – exceeding regulatory norms
- Balanced board with 50% (4 out of 8) Independent Directors
- Key committees (Audit and NRC): 100% composed of independent directors
- Diversity embedded: > 1/3rd of the Board are women (3 of 8), incl. 2 independent women directors
- Formal Board Diversity Policy – approved and actively implemented

Robust ESG Governance Framework

- Board-level CSR committee and dedicated management committee ensure strategic oversight and execution
- Integrated Annual Report (FY 23-24 and FY 24-25) – GRI compliant, ensuring transparency standards
- BRSR disclosures fostering stakeholder trust through structured and open communication

Core Values in Action

- Responsible business practices rooted in ethics, integrity, and environment stewardship
- Transparent and value-led culture shaping every decision and stakeholder interaction
- Strict Related Party Transactions (RPT) Governance – Confined only to overseas subsidiaries and managerial remunerations which are in the normal course of business

Robust Compliance and Control Framework

- Robust framework for regulatory and taxation compliance across jurisdictions
- Continuous enhancement of internal systems, controls, and processes to ensure agility and accuracy
- Structured goal-setting and performance measurement fostering accountability and operational excellence

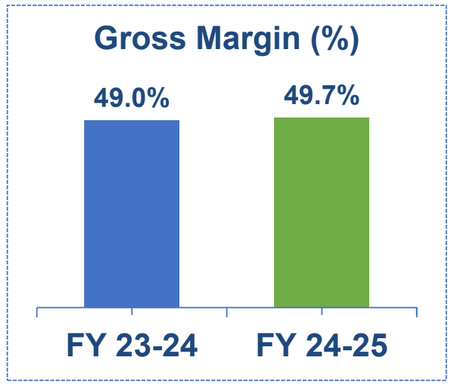
Symphony
Thinking of Tomorrow

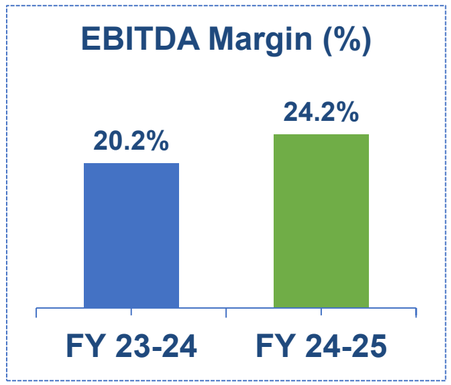
Financial Performance Overview (FY 24-25)

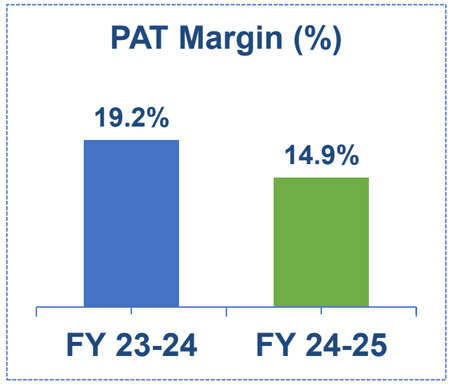
Standalone Financials: FY 24-25 v/s FY 23-24 [1/2]

(₹ Cr.)

Particulars	FY 23-24	FY 24-25	YoY ▲ / ▼ (%)
Revenue from operations	796	1,182	+49%
Gross Margin	390	588	+51%
EBITDA	161	287	+78%
Exceptional Gain / (Loss)	(-8)	(-87)*	--
PBT	195	242	+24%
PAT	153	176	+15%







Highest ever Annual Revenue and EBITDA
- *PAT moderated by exceptional items*

Exceptional items:
- *Impairment reversal of loan & Equity in GSK: ₹ 9.3 cr.*
- *Impairment of equity in Symphony AU: ₹ 50.2 cr.*
- *Pathways Write-off (incl. ECL): ₹ 50.2 cr.*

Positive reception for new air cooler launches, alongside –
- *Growing momentum in adjacent product offerings (Tower & Kitchen Cooling Fans, LSV)*

Deeper penetration in semi-urban and rural markets, coupled with
- *Strong traction across alternate sales channels*

Strategic re-entry into storage water heaters – a complementary, counter-seasonal product category

** Provision for doubtful debts (₹45.99 cr.) towards receivables from M/s Pathways Retail Private Limited; Provision for an impairment loss (₹50.15 cr.) towards investment in Symphony AU; Reversal of provisions (₹9.28 cr.) viz. (i) impairment of investment in GSK (₹1.55 cr.), and (ii) Expected credit loss (₹7.73) towards Symphony loan to GSK*

Standalone Financials: FY 24-25 v/s FY 23-24 [2/2]

(₹ Cr.)

Capital Employed in Core Business (Monthly Avg.)	ROCE (%) (PBIT / Capital Employed)	RONW (%) (PAT / Avg. Net Worth)	Treasury (As on 31/3/25)
(-32)	**Infinite**	**23%**	**458**
v/s 44	v/s 362%	v/s 18%	v/s 395
			^ Excl. Loans and Investments in Subsidiaries: ₹308 cr.

Consol. Financials: FY 24-25 v/s FY 23-24

[1/2]

(₹ Cr.)

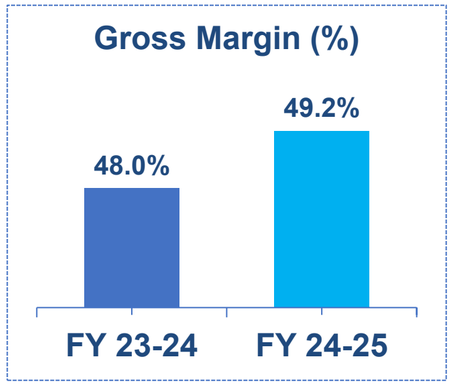
Particulars	FY 23-24	FY 24-25	YoY ▲ / ▼ (%)
Revenue from operations	1,156	1,576	+36%
Gross Margin	555	775	+40%
EBITDA	173	316	+83%
Exceptional Gain / (Loss)	(-2)	(-46)*	--
PBT	181	280	+55%
PAT	148	213	+44%

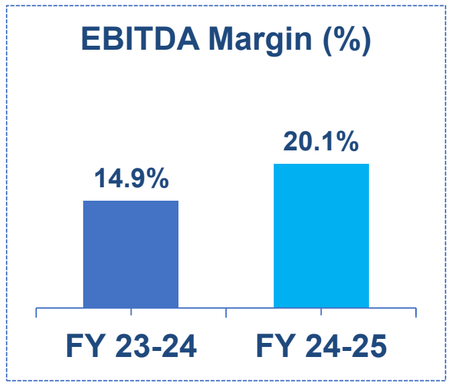
Best-ever financial performance

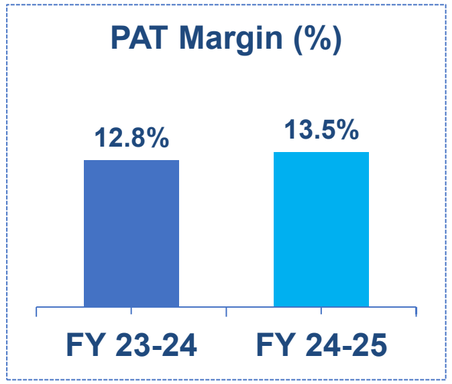
Broad-based growth across domestic and international markets, and channels –
- ► *Reinforcing our market leadership*

EBITDA margin uplift (+5.12%) reflects –
- ► *Gross margin gains (+1.16%)*
  - ▪ *Pricing, Product Mix and Value Engineering*
- ► *Positive operating leverage*

Shareholder payout: ₹178 cr. (84% of Consol. PAT), incl. final dividend of ₹8 per share (~ ₹ 55 cr.)







** Provision for doubtful debts towards receivables from M/s Pathways Retail Private Limited*

Consol. Financials: FY 24-25 v/s FY 23-24 [2/2]

(₹ Cr.)

Capital Employed in Core Business (Monthly Avg.)	ROCE (%) (PBIT / Capital Employed)	RONW (%) (PAT / Avg. Net Worth)
248	**101%**	**28%**
v/s 302	v/s 50%	v/s 18%

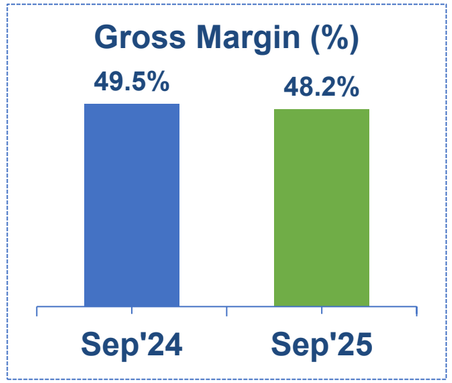
Symphony®
Thinking of Tomorrow

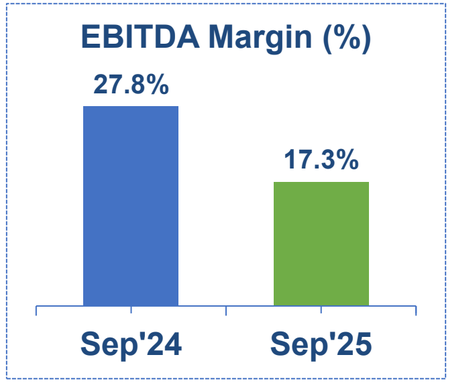
Financial Performance Snapshot (Q2 & H1 FY 25-26)

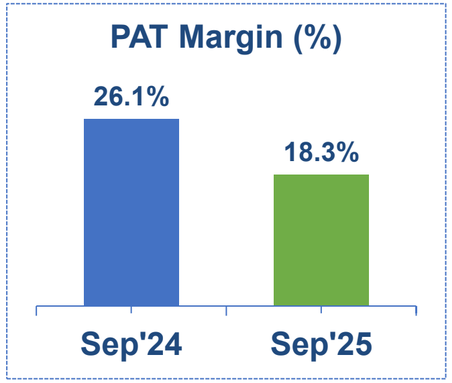
Standalone Financials: Sep'25 v/s Sep'24 Qtr.

(₹ Cr.)

Particulars	Sep'24	Sep'25	YoY (▲ / ▼)
Revenue from operations	259	155	(-40%)
Gross Margin	128	75	(-42%)
EBITDA	72	27	(-63%)
PAT	67	28	(-58%)







Revenue declined due to –
- *GT channel inventory overhang for air coolers*
- *Round-The-Year (RTY) portfolio* recorded a respectable growth, albeit on a low base*

EBITDA margin declined reflecting –
- *Gross margin softness from product mix shifts*
- *Operating deleverage*

Targeted SKU additions for sustained growth:
- *Air Cooler: 9*
  - *Air Force range expansion: 3 → 7 SKUs*
- *Water Heater: 6 (Storage) + 2 (Instant)*

Pathways updates:
- *₹4 cr. additional recovery in Oct'25*
- *YTD recovery: ₹8.5 cr.*
  - *Against ₹50.2 cr. written-off in FY24-25*

2nd Interim Dividend: ₹1 per share (FV: ₹2/share)
- *YTD payout: ₹13.7 cr.*

** includes Large Space Venti Cooling (LSV), Tower Fans, Kitchen Cooling Fans, Water Heaters and Exports*

Standalone Financials: H1 FY26 v/s H1 FY25

(₹ Cr.)

Revenue from operations	Gross Margin	EBITDA	PAT
384	**191**	**50**	**65**
v/s 632 (▼39%)	v/s 325 (▼41%)	v/s 154 (▼67%)	v/s 136 (▼52%)
	49.8% (↓1.7%)	13.1% (↓11.2%)	17.0% (↓4.5%)

Capital Employed in Core Business (TTM Monthly Avg.)	ROCE (%) (TTM PBIT / Capital Employed)	RONW (%) (TTM PAT / Avg. Net Worth)	Treasury (As on 30/9/25)
16	**1,146%**	**14%**	**577**
v/s (-3)	v/s Infinite	v/s 31%	v/s 685
			(Excl. Loans and Investments in Subsidiaries: ₹260 cr.)

Consol. Financials: Sep'25 v/s Sep'24 Qtr.

(₹ Cr.)

Revenue from operations (Continuing Operations)	Gross Margin (Continuing Operations)	EBITDA (Continuing Operations)
163	**80**	**25**
v/s 289 (▼44%)	v/s 141 (▼43%)	v/s 76 (▼68%)
	49.3% (↑0.4%)	15.1% (↓11.3%)

PAT (Continuing Operations)	PAT (Discontinued Operations)	PAT (Continuing + Discontinued Operations)
25	**(-6)**	**19**
v/s 70 (▼64%)	v/s (-14) (▲58%)	v/s 56 (▼66%)
15.3% (↓9.0%)	(-13.1%) (↑42.8%)	9.0% (↓8.6%)

*(1) Operations of Symphony India, GSK China and SCL Brazil are considered as "**Continuing Operations**".*
*(2) Operations of Climate Holdings Pty Ltd, Australia (Formerly known as Symphony AU) and IMPCO Mexico are considered as "**Discontinued Operations**".*

Consol. Financials: H1 FY26 v/s H1 FY25 [1/2]

(₹ Cr.)

Revenue from operations (Continuing Operations)	Gross Margin (Continuing Operations)	EBITDA (Continuing Operations)
414	**206**	**50**
v/s 682 (▼39%)	v/s 349 (▼41%)	v/s 164 (▼69%)
	49.7% (↓1.5%)	12.1% (↓12.0%)

PAT (Continuing Operations)	PAT (Discontinued Operations)	PAT (Continuing + Discontinued Operations)
64	**(-3)**	**61**
v/s 143 (▼55%)	v/s 1 (▼340%)	v/s 144 (▼58%)
15.3% (↓5.6%)	(-1.9%) (↓2.6%)	10.8% (↓6.2%)

*(1) Operations of Symphony India, GSK China and SCL Brazil are considered as "**Continuing Operations**".*
*(2) Operations of Climate Holdings Pty Ltd, Australia (Formerly known as Symphony AU) and IMPCO Mexico are considered as "**Discontinued Operations**".*

Consol. Financials: H1 FY26 v/s H1 FY25 [2/2]

(₹ Cr.)

Capital Employed in Core Business (TTM Monthly Avg.)	ROCE (%) (TTM PBIT / Capital Employed)	RONW (%) (TTM PAT / Avg. Net Worth)
288	**64%**	**17%**
v/s 286	v/s 93%	v/s 33%

(Capital Employed, ROCE and RONW include both continuing and discontinued operations)

Subsidiaries' Financials: Sep'25 v/s Sep'24 Qtr.

Symphony
Thinking of Tomorrow

(₹ Cr.)

Particulars	GSK, China (Continuing Operations)			IMPCO, Mexico (Discontinued Operations)			Climate Holdings, Australia (Discontinued Operations)		
	Sep'24	Sep'25	YoY (▲ / ▼)	Sep'24	Sep'25	YoY (▲ / ▼)	Sep'24	Sep'25	YoY (▲ / ▼)
Revenue from operations	25	32	+31%	10	17	+69%	30	35	+17%
Gross Margin	7	8	+13%	4	10	+118%	9	12	+39%
EBITDA	4	3	(-16%)	(-5)	(-4)	+26%	(-9)	(-7)	+25%
PAT	2	2*	--	(-4)	(-1)	+65%	(-13)	(-9)	+32%

** Excludes exceptional gain of ~ ₹23 cr. in Sep'25 Qtr. (YTD gain: ~ ₹45 cr.) on sale of IPRs to IMPCO, Mexico*

- Strong growth momentum sustained
- Advancing towards debt-free status through –
  - *IPR monetization (~ ₹45 cr.)*
    - *YTD receipt: ₹22 cr.*
    - *Balance in Dec'25 qtr.*
  - *Internal cash generation*

- Non-seasonal quarter for air coolers
- Actively scaling washing machine distribution
  - *Onboarding retail partners across Mexico*

- Third consecutive quarters of YoY growth
- Transformation levers delivering momentum –
  - *Asset-light model, product & market expansion, sales acceleration, cost optimization*

(1) Given the inherent seasonality, nature of business model and its current scale, annualized financials of SCL, Brazil provides an accurate representation of performance and therefore, excluded from this slide.

(2) Financials of Climate Holdings Pty Ltd, Australia (formerly known as Symphony AU Pty Ltd) are on consol. basis.

Strategic Outlook & Way Forward

Symphony
Thinking of Tomorrow

3

Omnichannel Acceleration

Leveraging digital platforms & alternate channels for enhanced accessibility and growth

2

Precision-Led GTM Strategies

Targeted penetration into semi-urban and rural markets to unlock untapped demand & deepen market share

1

Dynamic Product Expansion

"Air Force" range scaled from 3 → 7 SKUs, reinforcing agility and consumer-centric innovation

← Cementing Core Leadership in Air Cooling

Strategic Resilience Beyond Seasonality →

1

Round-The-Year (RTY)* Ecosystem

Accelerating RTY product-led growth for consistent demand

2

High Margin Growth Markets

Prioritizing domestic and international markets with strong growth potential and superior margin profile

3

Export-Led Expansion

Expanding presence in strategic global geographies to mitigate seasonality and broaden revenue streams

** includes Large Space Venti Cooling (LSV), Tower Fans, Kitchen Cooling Fans, Water Heaters and Exports*

Symphony®
Thinking of Tomorrow

Shareholders' Reward Policy

Consistent Payout to Shareholders

Shareholders' Payout Policy
(% of Consol. PAT)

At least
60%

Dividend, Special Dividend, and Buyback

(Upgraded and effective from February 08, 2023)

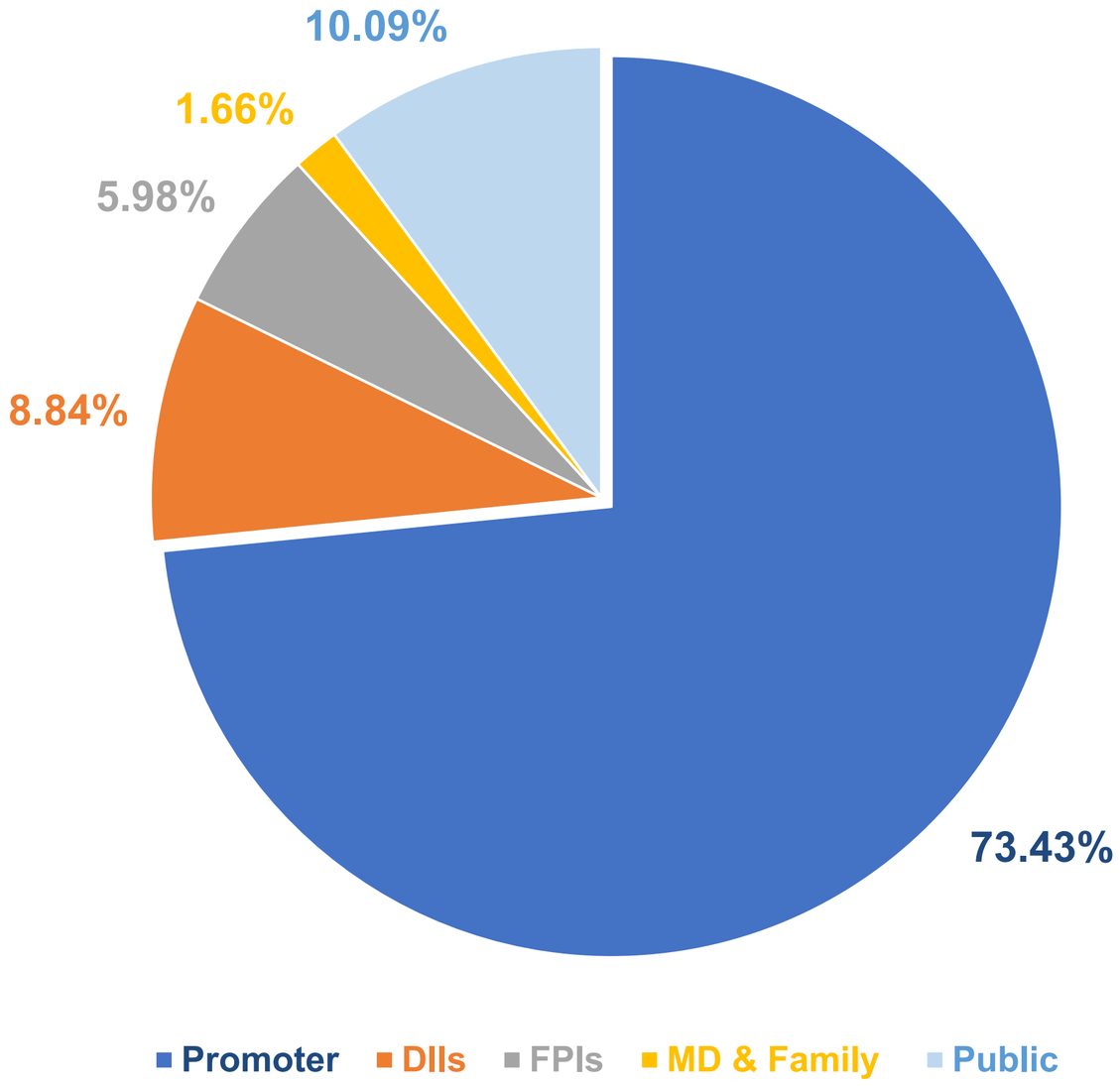
FY 16 – 25 (10 Years)	FY 21 – 25 (5 Years)	FY 23 – 25 (3 Years)
73%	92%	116%
₹ 1,056 Cr.	₹ 650 Cr.	₹ 552 Cr.

FY 2025-26 I Two Interim Dividends
- *Dividend Per Share: ₹ 2*
- *Face Value: ₹ 2*
- *Payout: ₹ 13.7 Cr.*

Symphony
Thinking of Tomorrow

Shareholding Pattern (As on 30/9/25)

Shareholding Pattern (As on 30/9/25)



Top Domestic Institutional Investors (DIIs)

- HDFC Mutual Fund
- UTI Mutual Fund
- Bandhan Mutual Fund
- Axis Mutual Fund
- Motilal Oswal Mutual Fund

Top Foreign Portfolio Investors (FPIs)

- College Retirement Equities Fund
- Vanguard Total International Stock Index Fund
- iShares Core MSCI Emerging Markets ETF
- Vanguard Emerging Market Stock Index Fund
- Government Pension Fund Global

Glossary

Gross Margin (%)	: % of Revenue from operations
A&P Expenses	: Advertisement and Sales Promotion Expenses
EBITDA	: Earnings Before Interest, Tax, Depreciation and Amortization (Excludes Other Income, Exceptional Items and Foreign Exchange Loss incl. MTM)
EBITDA Margin (%)	: % of Revenue from operations
PAT Margin (%)	: % of Revenue from operations
Return on Capital Employed (ROCE) (%) (of Core Business)	: TTM Profit Before Interest & Tax before exceptional item / Monthly Avg. Capital Employed
Return on Net Worth (RONW)	: TTM Profit After Tax / Average Net Worth
Treasury	: Including Cash & Cash equivalents and excluding loans / investments in subsidiaries
CT Holdings, Australia	: Climate Holdings Pty Ltd (Formerly known as Symphony AU Pty Limited)
SCL, Brazil	: Symphony Climatizadores Ltda, Brazil

Symphony
Thinking of Tomorrow

Thank You

Symphony | Master Cool | Arctic Circle | Ki | BONAIRE | Durango | TravelAire